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Anhui Jianghuai Automobile Group Corp., Ltd.

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本报告披露了江淮汽车2019年履行社会责任
推进可持续发展
追求综合价值最大化的理念、行为、绩效和2020年展望

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This report discloses the theory, activities and performance of JAC
to fulfill its social responsibilities,
to propel the sustainable development and
to pursue the maximized comprehensive value in 2019
as well as its prospect for 2020.

REPORT PROFILE

报告概况

报告可靠性保证

公司保证报告内容不存在任何虚假记载、误导性陈述或重大遗漏，并对其内容的真实性、准确性和完整性承担责任。

报告组织范围

安徽江淮汽车集团股份有限公司（参见公司组织结构），报告中“公司”、“江淮汽车”、“JAC”均指安徽江淮汽车集团股份有限公司，特别说明的除外。

报告时间范围

公司第10份社会责任报告，报告时间范围为2019年1月1日至2019年12月31日，部分内容超出上述范围。

报告发布周期

安徽江淮汽车集团股份有限公司社会责任报告为年度报告。

报告数据说明

本报告披露的财务数据来自各类财务报表，其他数据来自公司内部统计。本报告中所涉及货币金额以人民币作为计量币种，特别说明的除外。

报告参考标准

《中国企业社会责任报告编写指南》
《中国工业企业及工业协会社会责任指南》

报告发布形式及解读

本报告以纸质版和网络版两种形式提供，其中网络版报告见网站：www.jac.com.cn/。

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Report reliability guarantee

The company guarantees the report does not include any false records, misleading statements or serious omissions, and is responsible of the truthfulness, accuracy and completeness.

Report structure range

Anhui Jianghuai Automobile Group Co., Ltd. (see the company structure), 'the company', 'JAC Motors' and 'JAC' in this report all refer to Anhui Jianghuai Automobile Group Co., Ltd. Expect the noted ones.

Report time range

The 10th Social Responsibility Report with the time range from Jan.1st 2019 to Dec.31st 2019; part of content is out of the above range.

Report issuing period

The Social Responsibility Report of Anhui Jianghuai Automobile Group Co., Ltd. is an annual report.

Report data

The financial data disclosed in this report is from a variety of financial statements, and other data is from the company's internal statistics; with the monetary amounts in RMB as the measurement currency, except as otherwise specified in this report.

Report reference standard

- 'China enterprise social responsibility report guidelines'
- 'China industrial enterprise and industrial associations social responsibility guidelines'

Report issuing form and interpretation

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FOREWORD BY THE CHAIRMAN

董事长致辞

董事长
安进

Chairman
An Jin

2019年是新中国成立70周年，也是江淮汽车深入推进战略实施的关键一年。这一年，江淮汽车坚持以习近平新时代中国特色社会主义思想为指引，积极应对复杂形式和严峻挑战，保持战略定力，坚定必胜信念，奋力开创江淮汽车高质量发展的新局面。

多年来，江淮汽车积极响应国家号召，主动履行社会责任，全面贯彻绿色发展理念，加快绿色产品创新，坚持在节能环保主流价值观引领下，持续为消费者提供舒适的绿色出行解决方案；作为第一批走出国门的中国汽车企业，江淮汽车积极践行国家“走出去”战略和“一带一路”倡议，持续加大开拓力度，从国内市场向国内和国际市场并重转型，积极助力国家新一轮高水平对外开放。

江淮汽车始终以客户为中心，坚持敬客经营，坚持“节能、安全、环保、智能、网联、舒适”关键技术研发路线不动摇，大力发展新技术、新材料、新工艺的运用，持续强化产品体验，切实保障消费者权益，全力打造自主品牌汽车的核心竞争力，积极为全球用户提供越来越优质的汽车产品、服务和用车体验。

2020年伊始，面对突如其来的新冠肺炎疫情，江淮汽车积极践行国有企业的责任担当，积极捐款捐物驰援疫情防控一线，多措并举助力企业加快复工复产，带动全产业链协同复工。面对疫情的全球蔓延，在确保自身海外业务连续性和员工身体健康的同时，捐赠防护物资驰援海外战役，用实际行动为构建人类命运共同体贡献力量。

2020年是全面建成小康社会和“十三五”规划收官之年，也是江淮汽车“实·现未来”品牌战略落地之年和产品大年。江淮汽车将积极培育发展新动能，加快实现高质量发展，为全面建成小康社会、实现“两个一百年”奋斗目标、实现中华民族伟大复兴的中国梦作出新的更大贡献。

安徽江淮汽车集团股份有限公司 董事长

安进

2019 marks the 70th anniversary of the founding of the People's Republic of China, and it is also a key year for JAC to further promote the implementation of its strategy. This year, JAC insisted on taking Xi Jinping's new era of socialism with Chinese characteristics as the guidance, actively responded to complex forms and severe challenges, maintained strategic determination, strengthened its belief in victory, and strived to create a new situation for JAC's high-quality development.

Over the years, JAC has actively responded to the call of the country, actively fulfilled its social responsibilities, fully implemented the concept of green development, accelerated green product innovation, and insisted on providing consumers with comfortable green travel solutions under the guidance of mainstream values of energy conservation and environmental protection; To approve Chinese auto companies that have gone abroad, JAC has actively implemented the national "going out" strategy and the "One Belt, One Road" initiative, continued to increase development efforts, and transformed from the domestic market to both domestic and international markets, and actively helped the country's new round of high Open to the outside world horizontally.

JAC has always been customer-centric, adheres to customer-oriented management, and adheres to the key technology research and development route of "energy saving, safety, environmental protection, intelligence, connectivity, and comfort". It vigorously develops the application of new technologies, new materials and new processes, and continues to strengthen Product experience, effectively protect the rights and interests of consumers, strive to build the core competitiveness of independent brand cars, and actively provide global users with increasingly high-quality automotive products, services and car experience.

At the beginning of 2020, in the face of the sudden new crown pneumonia epidemic, Jianghuai Automobile actively fulfilled the responsibility of state-owned enterprises, actively donated money and materials to help the front line of epidemic prevention and control, and took multiple measures to help enterprises speed up the resumption of work and production, and promote the coordinated resumption of work across the industry chain. In the face of the global spread of the epidemic, while ensuring the continuity of its overseas business and the health of its employees, it also donated protective materials to aid overseas campaigns, and used practical actions to contribute to building a community with a shared future for mankind.

2020 is the year when a well-off society will be built in an all-round way and the "13th Five-Year Plan" is finalized. It is also the year when JAC's "Realize the Future" brand strategy will be implemented and the product will be a big year. JAC will actively cultivate new drivers of development, accelerate the realization of high-quality development, and make new and greater contributions to building a well-off society in an all-round way, realizing the "two centenary" goals, and realizing the Chinese dream of the great rejuvenation of the Chinese nation. anniversary of the founding of new china salute!

Chairman
Anhui Jianghuai Automobile Group Corp.,Ltd.

An Jin



REPORT PREFACE
报告前言



SYSTEM GUARANTEE
体系保障



INNOVATIVE DEVELOPMENT
创新发展



COORDINATED DEVELOPMENT
协调发展



GREEN DEVELOPMENT
绿色发展



OPENLY DEVELOPMENT
开放发展



SHARING DEVELOPMENT
共享发展



FOREWORD BY THE GENERAL MANAGER

总经理致辞

总经理
项兴初

General Manager
Xiang Xingchu

江淮汽车已连续9年发布企业社会责任报告，这是江淮汽车的第10份社会责任报告。多年来，我们始终携手利益相关方，坚持全面、系统阐述公司的履责实践和责任历程。

回首2019年，国内经济进入中低速发展时期，汽车行业下行压力逐渐显现。在宏观经济下行、国际贸易争端频发、汽车行业压力进一步加大的背景下，江淮汽车保持战略定力不动摇，持续推进企业转型升级，努力抢抓发展机遇，全年销售各类汽车 42.12 万辆，营业总收入 473.62 亿元，保持了稳健的发展态势；研发投入和员工收入力度不减，为下一步发展创造了空间、积蓄了能量。

江淮汽车始终秉承“制造更好的产品,创造更美好的社会”的企业愿景,积极践行“为员工谋幸福，为股东创价值，为社会做贡献”的社会责任观,坚守员工是企业发展的基石，将员工发展与企业发展紧密相连，不断完善人才工作机制，

全面保障员工的各项合法权益。江淮汽车始终以“关注弱势群体”为主线,热心公益事业,在关爱留守儿童、支持教育事业、发展、赈灾扶贫等多个领域推动公益事业发展，并倡导企业全价值链共同参与，为社会的可持续发展贡献企业应尽的责任。2020年初，面对新冠肺炎疫情，江淮汽车累计捐赠1500万元现金及医疗物资驰援疫情防控工作，为打赢疫情防控阻击战贡献企业力量。

展望2020年，江淮汽车将继续遵循“稳中求进”总基调，落实“做简”和“做优”的核心思想，坚持“做强做大商用车，做精做优乘用车，大力发展新能源汽车和智能网联汽车技术，强化汽车服务业务，完善产业生态链”的发展战略，加强自主创新，深化开放合作，持续推进结构调整、转型升级，在实现企业高质量发展的同时，不断推动汽车行业进步。

安徽江淮汽车集团股份有限公司 总经理

JAC has released the Corporate Social Responsibility Report for 9 consecutive years. This year is the 10th social responsibility report of JAC. Over the years, we have been working with the stakeholders, adhere to a comprehensive and systematic elaboration of the company's performance and responsibility process.

Looking back on 2019, the domestic economy entered a period of medium and low speed development, and the downward pressure on the automotive industry gradually emerged. Under the background of macroeconomic downturn, frequent international trade disputes and further increased pressure on the automotive industry, Jianghuai Automobile maintained its strategic determination, continuously promoted the transformation and upgrading of enterprises, strived to seize the development opportunities, sold 42.12 vehicles of various types throughout the year, had a total operating income of 47.362 billion yuan, and maintained a steady development trend; its R & D investment and employee income were unabated, creating space and saving energy for the next step of development.

JAC has always adhered to the enterprise of "making better products and creating better society", actively practiced the concept of social responsibility of "seeking happiness for employees, creating value for shareholders and contributing to society", adhered to that employees are the cornerstone of enterprise development, closely connected employee development with enterprise development, constantly improved the talent working mechanism, and comprehensively ensured the legitimate rights and interests of employees. has always taken "paying attention to vulnerable groups" as the main line, is enthusiastic about public welfare undertakings, promotes the development of public welfare undertakings in many fields such as caring for left-behind children, supporting the development of education undertakings, disaster relief and poverty alleviation, advocates the joint participation of enterprises in the whole value chain, and contributes to the due responsibilities of enterprises for the sustainable development of the society.

Looking ahead to 2020, JAC will continue to adhere to "seek improvement in stability" total tone, to carry out the "do best" Jane "and" the core idea, adhere to the "to do strongly does commercial vehicles, do fine do optimal passenger cars, develop the new energy automotive and intelligent snatched the technology, strengthen the auto service business, improve the industry ecosystem" development strategy, strengthen independent innovation, deepen the opening up and cooperation, continue to promote the structural adjustment, transformation and upgrading, in the realization of enterprise in the development of high quality at the same time, the progress constantly push the car industry.

General Manager of
Anhui Jianghuai Automobile Group Corp.,Ltd.

Xiang Xingchu



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COMPANY PROFILE

企业概况



安徽江淮汽车集团股份有限公司（简称江淮汽车或JAC），是一家集全系列商用车、乘用车及动力总成研发、制造、销售、服务及相关业务多元化于一体的“先进节能汽车、新能源汽车、智能网联汽车并举的综合型汽车企业集团”。是国家火炬计划重点高新技术企业、国家级创新型企业。位居中国企业500强、中国百强工业企业。公司现有主导产品包括：重、中、轻、微型卡车、多功能商用车、MPV、SUV、轿车、客车、专用底盘及变速箱、发动机、车桥等核心零部件。2001年在上海证券交易所上市，股票代码600418。

2019年公司销售各类汽车及底盘42.12万辆，实现营业总收入473.62亿元，纳税总额11.08亿元。截止2019年底，从业人员近3万人。

China Anhui Jianghuai Automobile Co., Ltd. (hereinafter referred to as JAC) is a 'comprehensive auto enterprise group developing advanced saving-energy vehicle, new-energy vehicle and internet vehicle' with full-line independent brand vehicles in China, including commercial vehicle, passenger car, powertrain, R&D, manufacture, sales, service and relevant multi business. It's also one of the National torch program key high-tech enterprises and National-level innovative enterprises, and ranks on the list of China's top 500 enterprises and China's top 100 industrial enterprises. The main products of JAC include completed vehicle and bus chassis, and the completed vehicle include passenger car and commercial vehicle; passenger car include SUV, MPV, sedan, iEV pure-electric car and other models; commercial vehicle include light-duty truck, heavy-duty truck, van, bus and other models. JAC listed on the Shanghai Stock Exchange (600418) in 2001.

In 2019, JAC had sold all kinds of vehicles and chassis 421,200 units, with a total revenue of 47.362 billion yuan and a total tax payment of 1.108 billion yuan. And the employees nearly 30,000 at the end of 2019.

事业布局 BUSINESS LAYOUT

整车生产基地 Vehicle production base	 JAC合肥生产基地 JAC production base in Hefei	 JAC遂宁生产基地 JAC production base in Suining								
两大海外研发中心 Two overseas R&D centers	 JAC日本研发中心 JAC R&D center in Japan	 JAC意大利研发中心 JAC R&D center in Italy								
超级工厂 Super factories	 江淮高端轻卡生产基地 JAC production base in Hefei	 新能源乘用车生产基地 JAC production base in Hefei								
四大事业 The big four business	<table><tr><td>零部件 Spare parts</td><td>汽车服务 Automobile services</td><td>汽车出行 Car travel</td><td>整车 Complete vehicle</td></tr><tr><td></td><td></td><td></td><td></td></tr></table>		零部件 Spare parts	汽车服务 Automobile services	汽车出行 Car travel	整车 Complete vehicle				
零部件 Spare parts	汽车服务 Automobile services	汽车出行 Car travel	整车 Complete vehicle							
										

自1997年成立至今，江淮汽车不断优化产品结构和产业布局，已形成合肥、遂宁等整车生产基地、两大海外研发中心和合肥配套发动机生产基地布局，拥有江淮高端轻卡生产基地和新能源乘用车生产基地两大“超级工厂”，已形成整车（乘用车、商用车、客车、新能源）、核心零部件、汽车出行和汽车服务四大事业，致力打造“全生态链、全产业链、全价值链”的综合性汽车服务平台。

JAC has continuously optimized the product structure and business layout since its foundation in 1997. Now JAC has built its completed vehicle production base layout in Hefei, Suining and other completed vehicle production base, two overseas R&D centers as well as its engine production base layout in Hefei, and has established two 'super factories' of JAC high-end light-duty truck production base and new energy passenger car production base. It has formed four major undertakings: whole vehicles (passenger vehicles, commercial vehicles, passenger vehicles, new energy sources), core components, automobile travel and automobile services, and strive to build a comprehensive automobile service platform of "whole ecological chain, whole industrial chain and whole value chain".



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报告前言



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● 轻型货车产品不断优化，竞争力显著增强

2019年江淮轻型商用车以技术创新推动产品升级，品质领先推动品牌向上，依托全球研发实力，优化产品结构，全面布局VI。在研发、产品、智能、科技等全方位领先行业，精准高效满足客户需求。全年销售突破20万辆，持续保持行业领军地位，中高端销量占比超七成，稳居中国中高端轻卡第一品牌位置。

● Light truck products are continuously optimized and their competitiveness is significantly enhanced.

In 2019, JAC light commercial vehicles promoted product upgrades with technological innovation and branding up strategy with leading quality, relied on global R&D strength to optimize product structure and comprehensively deploy national VI. Being leading in the industry on R&D, products, intelligence and technology, to meet customer needs accurately and efficiently. The annual sales exceeded 200,000 units and continued to maintain the leading position in the industry. The sales of medium and high-end models accounted for more than 70%, and it firmly ranked first in China's medium and high-end light truck segment.

● 重型货车结构调整成效显著

2019年，在行业普遍下滑的情况下，江淮重型商用车顺应市场需求变化，聚焦重点市场、重点客户，持续推进结构调整，顶住了市场竞争压力，稳住了销量规模，形成“格尔发K7+V7”的高端产品布局。

● The structural adjustment of heavy trucks has achieved remarkable progress.

In 2019, in the context of a general decline in the industry, JAC heavy commercial vehicles conformed to changes in market demand, focused on key markets and key customers, continued to promote structural adjustments, withstood the pressure of market competition, stabilized sales volume, and formed a "Gallop K7+V7" high-end product layout.

● 乘用车3.0时代魅力起航

2015年-2016年江淮乘用车高速增长，增速居行业前茅。瑞风S3蝉联2015、2016年小型SUV销量冠军。发展至2019年，江淮乘用车历经1.0全线产品布局时代，2.0技术厚植精品时代，正式步入3.0时代。2019年11月，掀背式运动轿车嘉悦A5上市40天订单突破万辆，掀起江淮乘用车3.0时代。

● Passenger cars are constantly reinventing the wheel.

From 2015 to 2016, JAC passenger vehicles grew rapidly, and the growth rate was among the highest in the industry. Refine S3 continued to be the champion of small SUV sales in 2015 and 2016. Developed to 2019, JAC passenger cars have been through the era of 1.0 full-line product layout and 2.0 in-depth technology creation, and now officially entered the 3.0 era. In November 2019, orders for Jiayue A5 hatchback sports car exceeded 10,000 units in 40 days after its launch, setting off the 3.0 era of JAC passenger vehicle.

● 商务车高端品质助力品牌向上

作为最早进入MPV市场的中国品牌，江淮瑞风MPV的产品线涵盖家用入门级到高端商务级MPV等多个领域，是国内产品线最长、车型最丰富的MPV品牌。2019年商务车在行业整体下行的环境下，稳住了规模与效益，欧系轻客量锐大幅增长。

● Multi-purpose vehicle's high quality helps promote the brand.

As the first Chinese brand to enter the MPV market, JAC Refine MPV product line covers multiple fields from household to high-end business level. It is the domestic MPV brand with the longest product line and the most abundant models. In 2019, MPV business stabilized its scale and efficiency under the overall downward environment of the industry, and Sunray model increased significantly.

● 新能源业务突破核心市场

江淮新能源作为中国新能源汽车行业的先行者和大众化普及者，坚持技术创新、产品创新、服务创新，截止到2019年底已累计推广应用新能源汽车近16万台，累计运营里程超31亿公里，持续保持私人领域纯电动车推广规模领先者地位。2019年新能源业务紧贴市场需求，重点突破核心城市运营市场，“长续航、大众范”高品质纯电SUV江淮EVS4在上海车展领新上市，开启“软件定义汽车”新时代。

● The new energy business is growing rapidly.

As a pioneer and popularizer in China's new energy automobile industry, JAC New Energy insists on technological innovation, product innovation, and service innovation. By the end of 2019, it has promoted and applied nearly 160,000 new energy vehicles, with a cumulative operating mileage of more than 3.1 billion kilometers, and continued to remain the leading position in the field of pure electric vehicle promotion. In 2019, the new energy business closely followed market demand and focused on breaking through the core urban operating market. The "Long range, Volkswagen style" high quality pure electric SUV JAC EVS4 launched into market at Shanghai Auto Show, opening a new era of "software-defined cars".

● 国际市场积极开拓

截至2019年底，江淮汽车累计出口超64万辆。中高端轻卡连续多年行业出口第一。2019年，共建“一带一路”进入新阶段，江淮汽车成功参与收购哈萨克斯坦最大汽车工业集团——Allur集团，成为江淮汽车开发关税同盟市场和中亚市场国际化战略的重要起点。

● The oversea market business achieves an outstanding performance.

By the end of 2019, JAC had exported more than 640,000 vehicles. Medium and high end light card for many years in the industry export first. In 2019, the joint construction of the "Belt and Road" entered a new stage. JAC successfully participated in the acquisition of Kazakhstan's largest automobile industry group - Allur Group, which became an important starting point for JAC internationalization strategy to develop the customs union markets and the Central Asian markets.

● “互联网+出行”新业务上线

江淮汽车坚持大力发展新能源车战略，积极响应国家战略、省市政策要求，赋能合肥市绿色出行，打造鲜明特色的移动出行名片。2019年江淮汽车旗下移动出行品牌“和行约车”正式上线，标志着江淮汽车由汽车制造商向综合服务提供商转型探索迈出了坚实的一步。

● The "Internet + Travel" new business was launched.

JAC adheres to the strategy of vigorously developing new energy vehicles, actively responds to the requirements of national strategies and provincial and municipal policies, empowers Hefei on green travel, and creates a distinctive mobile travel symbol. In 2019, JAC mobile travel brand "Hexing Car-hailing" was officially launched, marking a solid step for JAC to transform from an automobile manufacturer to an integrated service provider.

● 汽车金融业务蓬勃发展

汽车金融公司和汽车融资担保公司，扩充了江淮汽车的汽车服务事业，提供给客户量身定制的购车服务解决方案，为经销商库存和零售客户融资提供了更优质的服务。

● The auto finance business is booming.

The establishment of auto finance companies and auto financing guarantee companies has expanded JAC vehicle service business, providing customers with tailor-made car service solutions, and providing better service for dealer inventory and retail customer financing.

组织结构图 ORGANIZATIONAL DIAGRAM



总经理办公室 General Manager Office
外事办公室 Foreign Affairs Office
企业经营管理部 Business Administration Department
战略与产品管理部 Strategy and Product Management Department
财务部 Financial Department
品牌管理部 Management Department
合规部 Compliance Department
人力资源部 Human Resources Department
培训中心 Training Centre
投资管理部 Investment Management Department
信息化管理部 Information Management Department
安全环保管理部 Security and Environment Protection Management Department
质量管理部 Quality Department
证券部（董事会办公室） Stock Department
供应商管理部 Supplier Management Department
党委工作部 Committee of Party Office
组织部 Organization Department
宣传部 Propaganda Department
工会 Labor Union
纪检监察部 Disciplinary inspection Supervision
集中采购中心 Centralized Procurement Center

安凯汽车股份有限公司 Anhui Ankai Automobile Co., Ltd.
江淮专用汽车有限公司 Anhui Jianghuai Special Vehicle Co., Ltd.
安徽江汽物流有限公司 Jianghui logistics Co., Ltd.
合肥车桥有限责任公司 Hefei Axle Co., Ltd.
江淮汽车有限公司 Anhui Jianghui logistics Co., Ltd.
同大江淮汽车车身有限公司 Tongda Jianghuai Automobile Co., Ltd.
安徽星瑞齿轮传动有限公司 Anhui Sunray Gear Transmission Co., Ltd.
江淮汽车融资担保有限公司 Jianghuai Automobile Financing Guarantee Co., Ltd.
江淮安驰汽车有限公司 Anchi Automobile Co., Ltd.
江汽进出口贸易有限公司 Anhui Jianghui Import & Export Trade Co., Ltd.
四川江淮汽车有限公司 Sichuan Jianghuai Automobile Co., Ltd.
JAC-意大利中心 JAC-Italy R&D Center.
JAC-日本中心 JAC-Japanes R&D Center
合肥江淮铸造有限公司 Anhui Jianghui Casting Co., Ltd.
安徽江汽投资有限公司 Jianghui Automobile Investment Co., Ltd.
福臻车体装备有限公司 Fuzheng Car body Equipment Co., Ltd.
瑞福德汽车金融有限公司 Fortune Auto Finance Co., Ltd.
合肥江淮朝柴动力有限公司 Hefei Jianghuai Chaoyang Diesel Engine Co., Ltd.
等子公司 other subsidiary companies

乘用车制造公司 Passenger Vehicle Manufacturing Company
乘用车营销公司 Passenger Vehicle Marketing Company
轻型商用车制造公司 Light Commercial Vehicle Manufacturing Company
轻型商用车营销公司 Light Commercial Vehicle Marketing Company
重型商用车公司 Heavy Commercial Vehicle Company
发动机公司 Engine Company
国际公司 International Company
新能源商用车公司 New Energy Commercial Company
新能源乘用车公司 New Energy Commercial Company
商务车公司 Business Car Company
技术中心（工业设计中心） R&D Center

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创新发展COORDINATED DEVELOPMENT
协调发展GREEN DEVELOPMENT
绿色发展OPENLY DEVELOPMENT
开放发展SHARING DEVELOPMENT
共享发展

企业风险控制 CORPORATE RISK CONTROL

公司持续推进内控体系的建设和修订工作，保证了集团股份公司及其控股子公司内控体系的全覆盖。公司通过内部控制自我评价、外部审计等多种方式，对内控体系的建设及执行情况进行了全方位、多层次的评价，并对评价中发现的企业管理问题和缺陷进行了整改，提高了企业经营管理水平和风险防范能力。

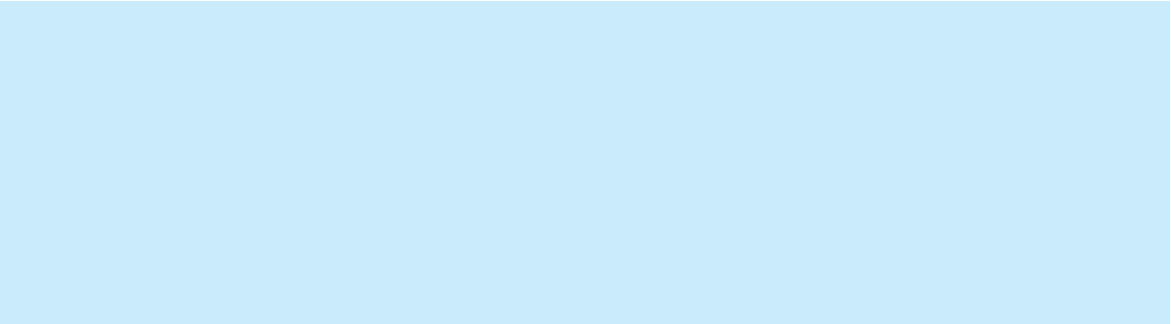
公司重新修订了《全面风险管理办法》，深入推进“风险数据库”、“风险地图”的建设。公司通过日常的风险识别及评估，及时预警和汇报发现的重要风险，提出并落实风险管理的策略及解决方案，提高了风险管理水平，促进了企业健康和可持续发展。

报告期内，公司内部控制没有发现重大缺陷，内部控制设计合理、执行有效。

JAC has continued to push internal control system construction and revision work to ensure the full coverage of Group Co., Ltd and its holding subsidiaries. Through internal control self-evaluation, external audit and other methods, the company made multilevel and comprehensive evaluation for internal control system, and made the reform for company's management issues and defects, to enhance the company management level and risk prevention ability.

The company renewed 'Comprehensive risk management method' and deeply pushed the establishment of 'risk data-base' and 'risk mapping'. Through daily risk identification and assessment, the company timely early warns and reports the important risks and puts forward and implements risk management strategy and solution, to improve risk management level and promote the company's healthy and sustainable development.

During the period of the report, there is no major faultiness JAC internal control system and the design of internal control is reasonable and effective.



企业参与社团组织 COMMUNITY ORGANIZATIONS INVOLVED

序号 No.	协会名称 Associations	公司角色 As
01	中国汽车协会 China Automobile Association	副会长单位 Vice President
02	中国机械工业管理协会 China Machinery Industry Management Association	常务理事单位 Executive Director
03	中国企业联合会 China Enterprise Confederation	理事单位 Councilman
04	中国汽车人才研究会 China Automobile Talents Union	副理事长单位 Vice Director
05	中国机械工业教育协会 China Machinery Industry Education Association	理事单位 Councilman
06	中国汽车工程协会 China Automobile Project Association	常务理事单位 Executive Director
07	中国质量协会 China Quality Association	会员单位 Membership
08	中国汽车工业科学技术奖励积极委员会 China Automobile Industry Science Technology Reward Committee	理事单位 Councilman
09	中汽协市场贸易委员会 China Automobile Association Market Trading Committee	主任委员单位 Director Membership
10	中汽协会汽车零部件再制造分会 China Automobile Association Spare Parts Re-Producing Branch	会员单位 Membership
11	安徽省企业家联合会 Anhui Entrepreneur Federation	副会长单位 Vice President
12	安徽工业经济联合会 Anhui Industry & Economy Federation	副会长单位 Vice President
13	安徽省院士专家联谊会 Anhui Academicians & Experts Association	副会长单位 Vice President



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2019 CSR大事件 CSR BIG EVENTS

5月18日 May 18nd



5月18日，以“实干成就梦想”为主题的江淮汽车第六届企业文化周暨公众开放日启动仪式正式举行。江淮汽车向公众“敞开大门”，展示其独具魅力的汽车制造文化。

On May 18th, The launching ceremony of the 6th JAC Corporate Culture Week and Public Open Day with the theme of "Hard Work Achieves Dreams" was officially held. JAC "opened the door" to the public, demonstrating its unique and charming automobile manufacturing culture.

5月下旬 Late May



5月下旬，江淮重卡领衔国之重器！护航国宝大熊猫远赴俄罗斯！
In late May, JAC heavy duty truck as the leading heavy commercial vehicle escorted the national treasure giant panda to go to Russia!

1月初 January



1月9日上午，旗下移动出行品牌“和行约车”正式上线，标志着江淮汽车正式进军网约车行业。
On the morning of January 9th, the mobile travel brand "Hexing Car-hailing" was officially launched, marking JAC's official entry into the online car-hailing industry.

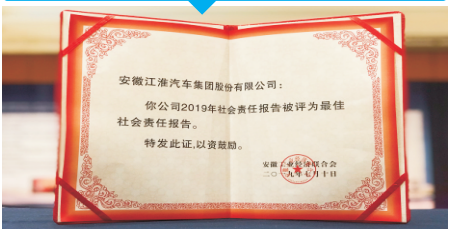
5月27日 May 27th



5月27日，在安徽省委书记李锦斌先生的见证下，大众汽车集团（中国）携手旗下全资子公司逸驾智能科技有限公司（以下简称“逸驾智能”），与合肥市人民政府及安徽江淮汽车集团股份有限公司（以下简称“江淮汽车”），就落户安徽合肥的智慧城市项目在西班牙巴塞罗那签订了战略合作框架协议。该智慧城市项目旨在提升合肥市的政务服务品质和市民福祉、助力合肥成为世界级的智慧城市。

On May 27th, witnessed by Mr. Li Jinbin, Secretary of Anhui Provincial Party Committee, Volkswagen Group (China) together with its wholly-owned subsidiary Mobility Asia, Hefei Municipal People's Government and Anhui Jianghuai Automobile Group Corp., Ltd. (hereinafter referred to as "JAC") signed a strategic cooperation framework agreement in Barcelona, Spain for a smart city project located in Hefei, Anhui. The smart city project aims to improve Hefei's government service quality and citizens' welfare, and help Hefei become a world-class smart city.

7月10日 July 10th



7月10日，2019安徽省企业社会责任报告发布会在合肥召开，江淮汽车荣获“2018年度安徽省工业企业最佳社会责任报告”称号。
On July 10th, The 2019 Anhui Province Corporate Social Responsibility Report Conference was held in Hefei, and JAC was awarded the title of "2018 Best Social Responsibility Report of Industrial Enterprises in Anhui Province".

12月10日 December 10th



12月10日，江淮汽车在2019中国企业可持续发展大会暨中国工业行业企业社会责任报告发布会上，正式发布了《2018社会责任报告》。
On December 10th, JAC officially released the "2018 Social Responsibility Report" at the 2019 China Enterprise Sustainable Development Conference and China Industrial Corporate Social Responsibility Report Conference.

10月1日 October 1th



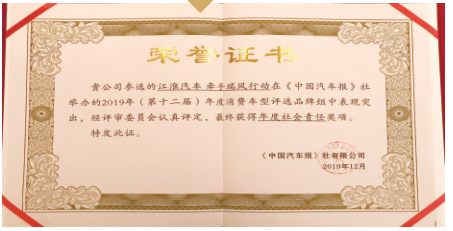
10月1日，江淮格尔发装扮成国庆70周年巡游彩车，代表安徽为祖国献礼。
On October 1st, JAC heavy truck dressed up as a parade float on the 70th anniversary of the National Day, presenting gifts to the motherland on behalf of Anhui Province.

8月8日 August 8th



8月8日，由江淮汽车与蓝海豚卡车之声携手打造的公益活动——“江淮平安行第四季”正式启航，继续传递对卡车人的公益关怀。
On August 8th, the public welfare activity jointly created by JAC and Blue Dolphin Truck Voice—"JAC Safe Travel Season 4" officially started, continuing to convey public welfare care to truckers.

12月20日 December 20th



12月20日，2019年（第十二届）消费车型盛典在北京隆重举行。在本届盛典上，江淮汽车凭借在公益事业领域的出色实践，获得年度社会责任奖项。
On December 20th, the 2019 (12th) Consuming Vehicle Model Ceremony was grandly held in Beijing. At this ceremony, JAC won the annual social responsibility award for its outstanding practice in the field of public welfare.

10月初 Early October



10月初，第七届世界军运会盛大开幕，150辆江淮瑞风MPV全面保驾护航，向世界展现新时代的“中国制造”。
Early October, the 2019 (12th) Consuming Vehicle Model Ceremony was grandly held in Beijing. At this ceremony, JAC won the annual social responsibility award for its outstanding practice in the field of public welfare.

9月26日 On September 26th



9月26日，第七季“牵手·瑞风行动——让孩子不孤单”再出发，走进淮北、宿州、池州等地区，持续为留守儿童送去关爱与欢乐。
On October 10th, the seventh season "Refine Action - Hand in hand, Let the children not be alone", Into Huaibei, Suzhou, Chizhou and other areas, and continue to send care and joy to left-behind children.





体系保障

全面推进社会责任管理

SYSTEM GUARANTEE

Comprehensively implementing social responsibility management



COMPANY CULTURE

企业文化

JAC文化体系模型
JAC culture system model



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创新发展



COORDINATED DEVELOPMENT
协调发展



GREEN DEVELOPMENT
绿色发展



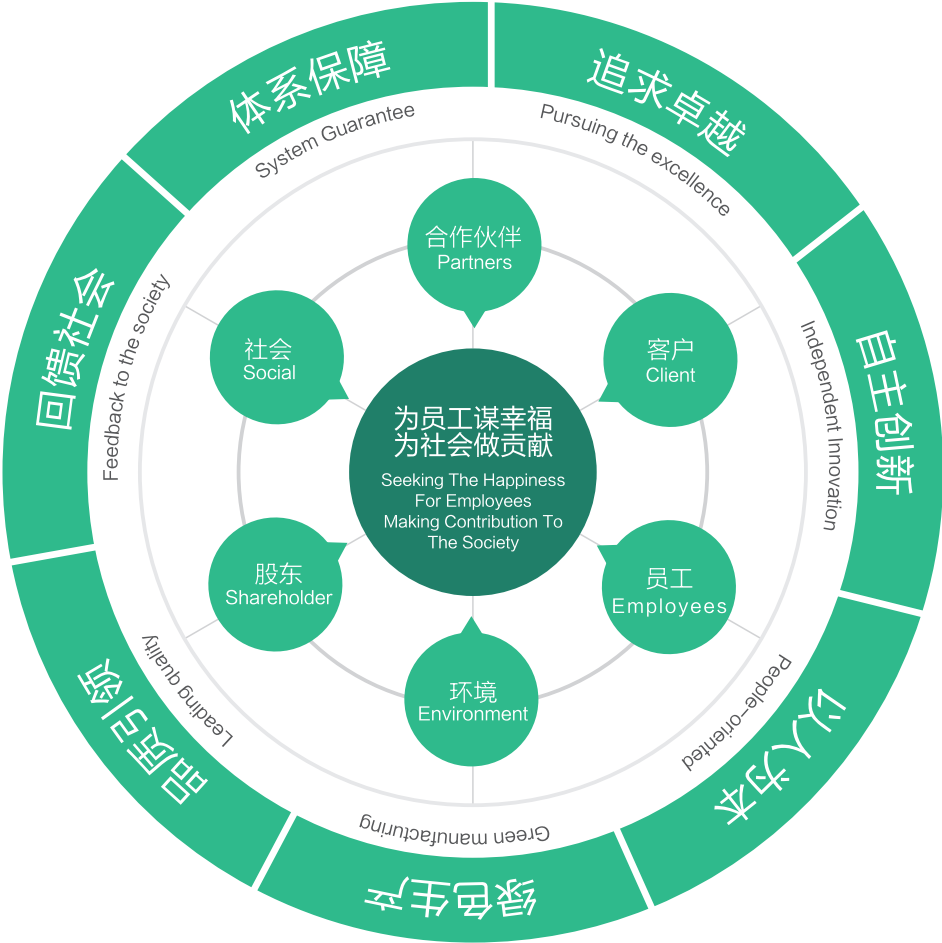
OPENLY DEVELOPMENT
开放发展



SHARING DEVELOPMENT
共享发展

JAC CORPORATE SOCIAL RESPONSIBILITY

企业社会责任感



为员工谋幸福，为社会做贡献

Seeking the happiness for employees and making contribution to the society

责任管理模型具体内容 Liability management model

社会责任感 Social Responsibility	内涵理解 Connotation	具体举措 Specific Measures
为员工谋幸福 Seeking happiness for employees	<p>以员工为中心，不断追求员工的物质和精神幸福，在企业不断发展的同时，员工的利益及员工的幸福指数能够得到不断地提升和保障。“为员工谋幸福”是JAC每一任领导集体最朴素的追求和最神圣的使命。</p> <p>Connotation: in order to ensure each of our employees to live a meaningful life while at work, JAC considers the constant pursuit of happiness both on material and spiritual as the center. Seeking happiness for employees is JAC each leader collective's most plain pursue and the most scared mission.</p>	<p>建立“以人为本”的人力资源开发和管理工作系统、激励机制、员工培训和教育系统，以发挥和调动员工的潜能，并通过“待遇留人、事业留人、感情留人”营造充分发挥员工能力的良好环境。</p> <p>Creating an 'Employee-oriented' HR development and management, incentives, training and education system to develop and mobilize their potential ability. Creating good environment where employees can have a full play of their ability through 'treatment, career and affection'.</p>
为社会做贡献 Making Contribution to the society	<p>通过不断进步的产品和服务为环境的友好和社会的和谐作出贡献，以可持续的稳健发展为社会不断创造财富。</p> <p>Making contribution to a friendly environment and harmonious society by continuous improvement of products and service, as well as creating wealth for the society by continuous sound development</p>	<p>• 诚信经营 Integrity Management</p> <p>加强合规管理，诚信经营，完善公司治理，加强内控体系建设。</p> <p>Enhancing compliance management and credit management, improving corporate governance, strengthening the internal control system.</p> <p>• 技术创新 Technological Innovation</p> <p>以市场为导向，严格执行NAM流程，持续提升产品品质。</p> <p>Market-oriented, JAC strictly implies the NAM process and continuously improve product quality</p> <p>• 服务市场 Services</p> <p>持续提升服务品质，关注客户体验，持续开展用户满意度调查，缺陷产品召回。</p> <p>Focusing on the customer experience, ongoing customer satisfaction survey and defective auto recall, JAC continues to improve its service quality.</p> <p>• 地方贡献 Local contribution</p> <p>纳税稳定，增加就业机会。</p> <p>JAC contributes to the local market by stable tax payment and increasing opportunities of employment.</p> <p>• 社会公益 Social Welfare</p> <p>积极开展志愿者活动，以弱势群体为重点扶助对象，引导全体员工热心公益事业。</p> <p>Guiding all the employees to enthusiastically participate in charity, focusing on vulnerable groups as the assistance objects, JAC actively carries out volunteer activities.</p> <p>• 环境责任 Environment Protection</p> <p>加大新技术、新材料及新工艺的应用，坚持发展循环经济，实现绿色生产；倡导绿色办公，开展环保公益活动。</p> <p>Increasing the application of new technology, new materials and new craft, insisting the development of cycle economy, and realizing green production; proposing green office, as well as carrying out environmental protection public welfare activities.</p>



COMPANY SOCIAL MANAGEMENT RESPONSIBILITY

企业社会管理责任

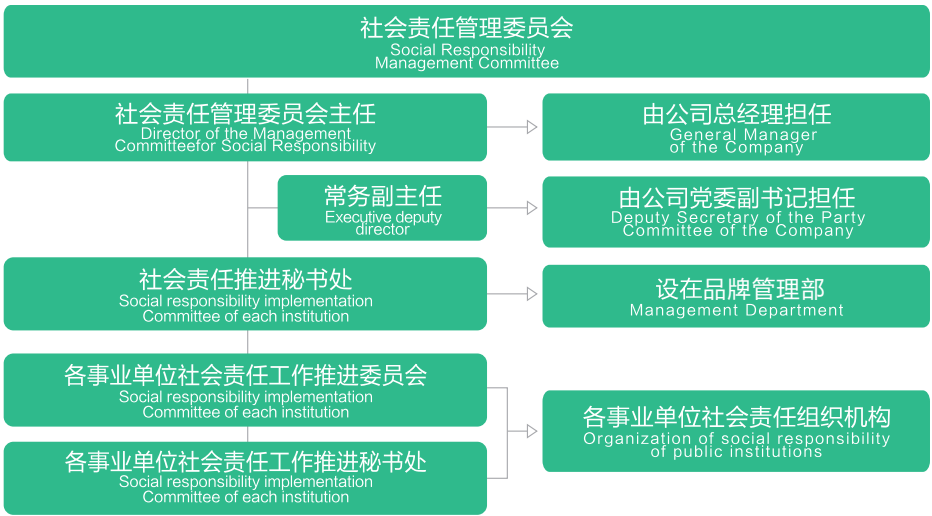
责任机构 RESPONSIBLE INSTITUTION

公司成立社会责任管理委员会，由总经理担任委员会主任，其主要职责是决定公司社会责任工作的管理方向和目标，审批公司社会责任工作总体推进方案，对重大事项进行决策。在公司品牌管理部设立社会责任推进秘书处，负责协调社会责任整体工作，统一编制、发布社会责任报告。各事业单位设立社会责任工作推进委员会及秘书处组织实施，构建资源保障、过程指导、全面管控的业务机制，共同推进社会责任的履行和落实。

公司根据社会责任管理模式，建立了相应的社会责任管理制度，规范引导企业内部践行社会责任工作流程，同时也制定了相应的社会责任信息披露制度并在每年二季度定期对外发布。

The company sets up Social Responsibility Management Committee with the general manager as the committee chairman, and the Company's Brand Operators and Public Relations Department set up the Social Responsibility Secretariat, who is responsible for the overall coordination of the social responsibility work, the compile of the publish of social responsibility report, while each institution formed the Social Responsibility Promotion Committee and Secretariat to organize the implementation, build resources guarantee, process guidance, and comprehensive management and control mechanism to jointly promote the implementation and fulfillment of social responsibility.

Based on the social responsibilities management pattern, JAC establishes the corresponding social responsibilities management regulations to guide the internal procedure to practice the social responsibilities standardly and also set up the rule of releasing the social responsibilities information every Q2.



文化培育 CULTURE CULTIVATION

公司积极参加中国工业经济联合会及安徽工业经济联合会召开的社会责任培训会议和活动，并根据企业自身发展特点，选择性导入国内外先进社会责任管理理念；同时以公司全员培训作为平台，定期进行全员社会责任培训及活动，促进全员进行社会责任意识提升。

The company actively attended the social responsibility training meeting and activities held by China Federation of industrial economics and Anhui industrial and Economic Association, and selectively introduced advanced social responsibility philosophy from home and abroad based on the characteristics of the company self-development; meanwhile, the company regularly carries on the training and activities of all staffs on the platform of the company staff training work, promoting the awareness of all staffs' social responsibility.



责任绩效管理 RESPONSIBILITY PERFORMANCE MANAGEMENT

公司认为社会责任绩效管理是对原有公司一体化管理的一种提炼，报告期内，公司完善绩效管理机制，并在借鉴以往业绩管理经验的基础上，结合公司实际经营要求，组织各数据来源单位共同探讨、拟定了各单位2019年度一体化业绩管理方案，从指标设计、权重分配、管控模式上进行适度优化和创新。公司在坚持“月度动态管控、季度自评、年度走访稽核”管控模式的基础上，将各单位到期重点工作纳入月度重点工作计划中，通过月度走访验证、点对点现场检查方式，提升了管理效果。

The company believes that social responsibility performance management is a refinement of the original company integrated management. During the reporting period, the company has improved the performance management system on the basis of the past performance management experience and combined with the company actual business requirements, the company has organized data sourced units to discuss and develop each unit 2019 integration performance management scheme, with the optimization and innovation from the index design, weight matching and control model.

The company insisted on bringing each institution due key work into the monthly key work plan on the basis of “Monthly Dynamic Management, Quarterly Self-assessment, Annually Visits and Audits” management mode. Besides, through the monthly visits and audits, point to point on-site inspections, the management effect has been improved.



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COORDINATED DEVELOPMENT
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GREEN DEVELOPMENT
绿色发展



OPENLY DEVELOPMENT
开放发展

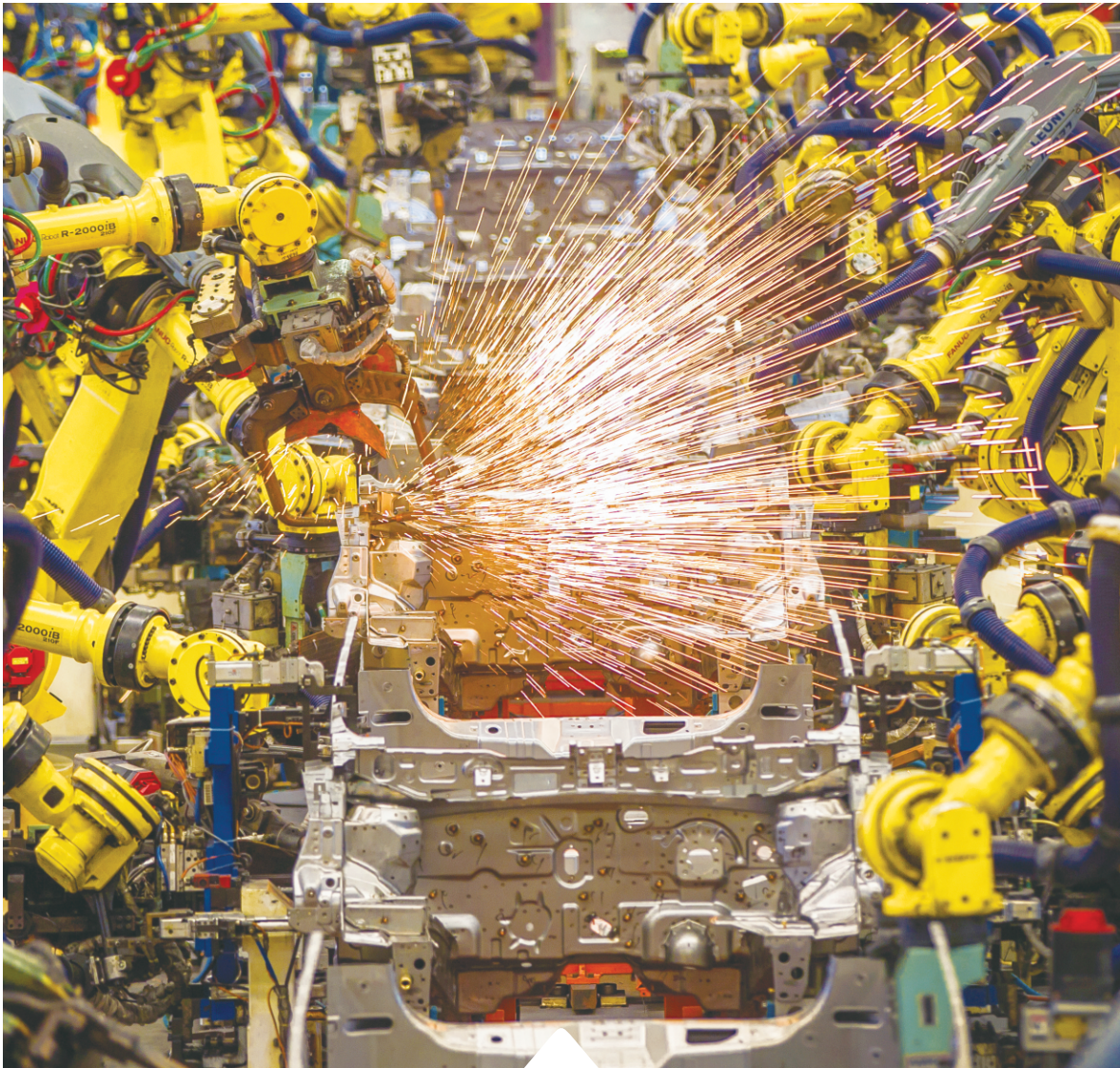
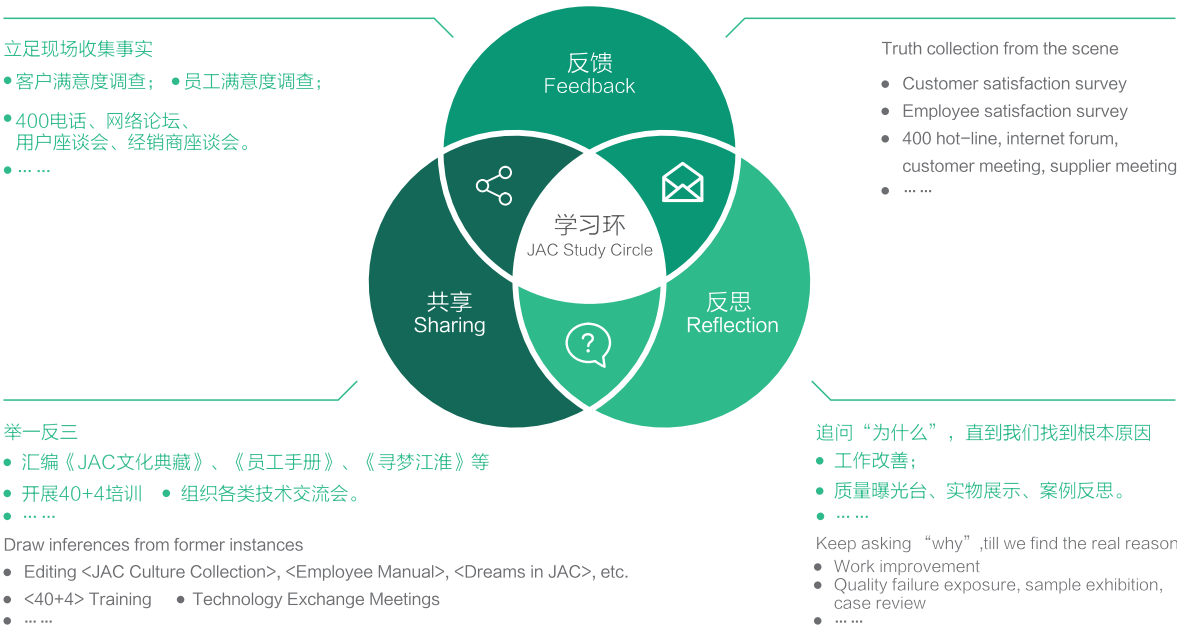


SHARING DEVELOPMENT
共享发展

责任沟通 RESPONSIBILITY COMMUNICATION

2019年，公司继续坚持以“反馈、反思、共享”学习环为责任沟通途径，形成公司与利益相关方的良性互动，积极发挥企业社会资源优势，实现内外部有效的沟通与共享，并以责任绩效为准则，监督引导发挥企业履责最大效应，营造了和谐共赢的发展环境。

In 2019, the company took the system of “Feedback, Reflection and Sharing” as the responsibility communication channel, and has formed the benign interaction between the company and the shareholders, actively making use of the company social resources advantages to achieve effective communication and sharing of internal and external, moreover, with the performance management as the criteria, the biggest effect of corporate responsibility has been played by supervision and guidance, creating harmonious and win-win development environment.



责任报告 RESPONSIBILITY REPORT

2011年以来，公司已连续9年发布社会责任报告，全面、客观地披露本公司社会责任理念及绩效。报告已成为公司加强利益相关方沟通、传播社会责任理念，完善企业管理模式的重要工具。

Since 2011, JAC has continuously released 8 annual Social Responsibilities Reports, which comprehensively and objectively disclosure the concept and performance of its social responsibility. The report has become an important tool to strengthen the communication with stakeholders, spread the concept of social responsibility and improve enterprise management pattern.



创新发展
促进社会可持续发展

INNOVATIVE DEVELOPMENT
Driving Social Sustainable Development





公司积极响应国家号召，始终以“为消费者提供最满意的产品”为发展目的，坚持“节能、安全、环保、智能、网联、舒适”关键技术研发路线不动摇，大力发展新技术、新材料、新工艺的运用，全力打造自主品牌汽车的核心竞争力。

In purpose of providing the most satisfactory products to customers, JAC always adheres to the R&D guideline of key technology of “energy saving, environmental protection, safety, intelligence, network connection and comfort”, greatly developing new technologies, new materials and new art craft, and building up its own core competitiveness as the independent auto brand.

DEEPEN THE R&D SYSTEM CONSTRUCTION

深化研发体系建设

公司深化“一主四辅”的研发体系建设，完善组织结构，强化核心技术能力建设，不断提升正向的设计开发和试验验证能力，促进自主研发能力提升。

According to the 'one major and four assists' research system, JAC has continuously perfected its organization structure, strengthened the core technology capacity-building, improved and promoted positive design development and test verification capability., greatly enhancing independent R&D ability.

与“世”俱进

充分发挥海外研发中心的功能和作用
Advance with the "World" and give full play to the functions and functions of overseas R&D centers.

2019年，公司将意大利、东京、合肥三大设计中心进行专业化分组，充分发挥各自的功能和作用。由三大设计中心共同完成的JAC全新设计哲学构建项目，定义设计哲学为“时代美学”，以“简约、动感、智趣、进化”为关键词。目前全新设计哲学已全面应用于后续车型开发，为统一公司产品形象，支撑惊艳造型打下了坚实的基础。

In 2019, the company divided the three design centers of Italy, Tokyo and Hefei into specialized groups to give full play to their respective functions and roles. The JAC brand new design philosophy construction project jointly completed by the three design centers defines the design philosophy as "Aesthetics of the Times", with "simplicity, vitality, intelligence, and evolution" as the key words. At present, the new design philosophy has been fully applied to subsequent model development, laying a solid foundation for unifying the company's product image and supporting stunning styling.

优势互补

产学研联合充分互动
The advantages are complementary, and the industry-university-research consortium is fully interactive.

产学研合作进一步拓展和深入，与中国科学技术大学在科技协同创新、人才培养等领域开展全面战略合作，与天津大学内燃机研究所开展合作不断深入，其合资创办的天津特瑞捷动力科技有限公司正式揭牌并发布品牌。

The cooperation between industry, university and research institute has been further expanded and deepened. JAC has carried out comprehensive strategic cooperation with the University of Science and Technology of China in the fields of scientific and technological synergy and innovation, and personnel training. The cooperation with the Internal Combustion Engine Research Institute of Tianjin University has been further deepened, and their joint venture Tianjin Triiter Power Technology Co., Ltd. Was officially unveiled and released.

以“我”为主

强化核心技术能力建设
Focus on "self" and strengthen the construction of core technology capabilities.

2019年公司全面调整优化技术中心组织结构，以“大院大部制、集成化、扁平化、共享化”为原则，“精简机构、提升效率、降低成本、强化协同、夯实责任”为目标；通过“职能合并、减少接口、大院大部制”提升以整车为核心的协同效率、匹配效率和资源配置效率，使各单位职责更加清晰，为技术中心高效运行提供基础保障。

In 2019, the company comprehensively adjusted and optimized the organizational structure of the R&D Center, based on the principle of "large department system, integration, flattening, and sharing", and "simplifying the organization, improving efficiency, reducing costs, strengthening coordination, and consolidating responsibility" as the goal; through "function consolidation, reduction of interfaces, and large department system", the coordination efficiency, matching efficiency and resource allocation efficiency with the whole vehicle as the core are improved. Make the responsibilities of each unit clearer and provide basic guarantee for the efficient operation of the R&D Center.

放眼全球

与全球优秀供应商开展交流活动
Focus on the world and exchange with outstanding global suppliers.

积极组织优秀供应商到公司开展产品路演和技术交流，深化众多顶级国际战略合作伙伴，“请进来”与“走出去”相结合，提升专业能力，不断拓展合作领域与专业深度。

JAC actively organizes excellent suppliers to the company to carry out product roadshows and technical exchanges, deepening cooperation with many top international strategic partners, "introduce in" and "go out" strategies are combined to enhance professional competence and continuously expand cooperation areas and professional depth.

贴近市场

快速响应终端用户需求
Close to the market and respond quickly to end-user needs.

各事业部生产技术部门针对顾客的个性化需求，进行快速反应和精准定位，公司高效配合及推进各事业部研发系统的产品验证工作、市场问题调查及问题解决等。

The production and technical departments of each business unit respond to the individual needs of customers in a quick and accurate manner. Various business units within the company efficiently cooperate with each other and promote product verification, market problem investigation and problem solving of R&D systems of.



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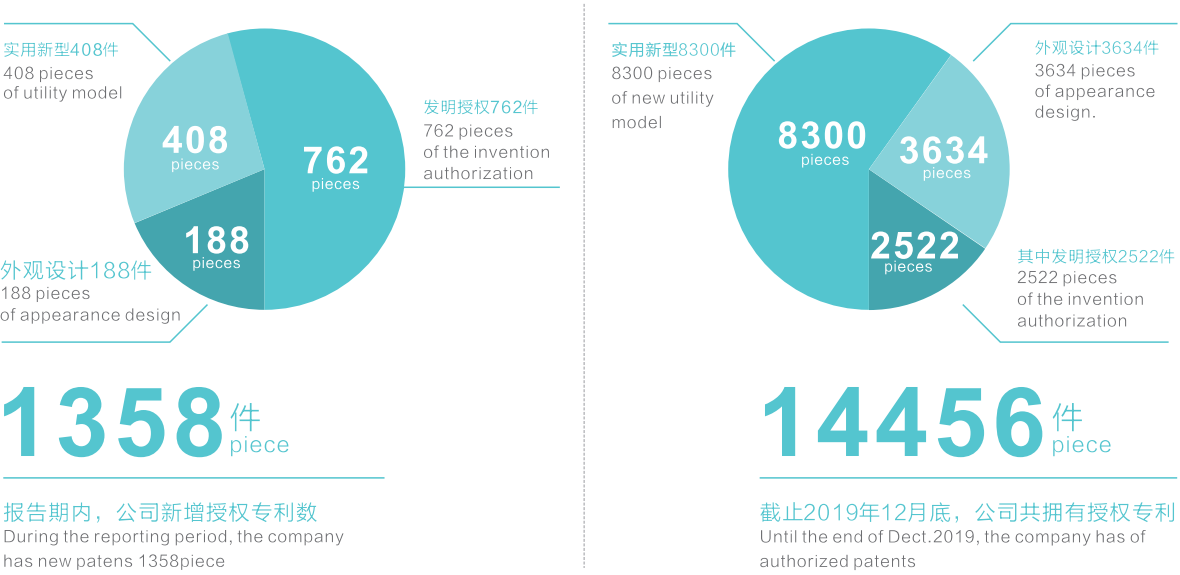
The NAM process concentrates on the normativeness and effectiveness of vehicle product development, and adaptively makes adaptations and optimization based on product development operations and organizational structure changes. Continuously optimize and update around the key indicators and audit mode of pitch points, improve the quality of the pitch points audit management, and enhance the guidance of the NAM process system.

Based on the international product development needs, JAC strives to define and improve the product development process and deliverables, optimize the delivery template and audit requirements, integrate the pace of simultaneous development for both domestic and international markets, save resources, improve efficiency, and promotes the process system for international products as well as the adaptability of development. Moreover, efforts are made to improve the orderliness of platform product system development, and to promote enterprise product development to be more systematic and effective.

INCREASING THE R&D INVESTMENT BOOSTING THE RESEARCH ABILITY IMPROVEMENT 加大研发费用投入，助推研发能力提升

公司连续多年坚持以销售收入的3%~5%投入技术研发，2019年全年投入研发费用达 16.04 亿元。
The company has always adhered to investing 3% to 5% of sales revenue on research and development. In 2019, the annual R & D expense reached RMB 16.04 billion Yuan.

研发投入情况如下表 Research Investment Sheet	单位：元 Unit: yuan
本期费用化研发投入 Current R&D Investment Cost	1,183,105,814.32
本期资本化研发投入 Current Capitalized R&D Investment	420,961,862.92
研发投入合计 Total R&D Investment	1,604,067,677.24
研发投入资本化的比重 Proportion of Capitalized R%D investment capital	26.24%
研发投入总额占营业收入比例 Proportion of R%D Investment in operating revenue	3.39%



STRONGLY PUSHING THE NEW TECHNOLOGIES ACHIEVEMENT APPLICATION 大力推进新技术成果应用

2019年，公司牢牢把握关键技术研发路线，以客户为导向，强化新技术的成果运用，进一步突出按质、按期出成果的核心诉求，扎实推进产品开发和研发能力的提升，取得显著成效。

In 2019 the company firmly adhered to the key technology research and development routes, strengthened the use of new technology results based on customer-oriented strategy, further highlighted the core demands of quality and on-time results, and solidly promoted product development and research and development capabilities, and achieved remarkable results.

<01> 乘用车技术 PASSENGER VEHICLES TECHNOLOGY

嘉悦A5产品 正向开发设计 能力建设

A5 product positive
development and design
capacity building

嘉悦A5作为江淮乘用车3.0时代的首款轿车产品，是一款专门为年轻消费群体精心打造的掀背式运动轿车，掀背的设计、宽敞的空间和卓越精湛的底盘是其核心优势。流线型掀背造型极具运动美感，同时带来0.29的低风阻系数，有效提升燃油经济性；前麦弗逊独立悬架、后E型多连杆独立悬架的悬架组合，由大众专家和麦格纳精心调教，舒适与运动皆能兼顾；智能网联方面实现了L2级智能驾驶，配备全速自适应巡航、自动泊车、自动变道等功能；车联网3.0建立用户的超级ID，实现8大车控、7项管理和5况查询，为用户提供一体化的智能网联体验。整车性能开发以大众同级别产品为性能标杆，驾乘性能总体达到标杆水平。AUDIT采用大众标准，质量全面优于市场竞品，上市40天订单突破万辆。

Jiayue A5, as the first sedan product of JAC Passenger Vehicle 3.0 era, is a hatchback sports car specially designed for young consumer groups. The hatchback design, spacious space and excellent chassis are core advantages. The streamlined hatchback has a sporty aesthetic, and at the same time it brings a low drag coefficient of 0.29, which effectively improves fuel economy; the suspension combination of the front MacPherson independent suspension and the rear E-type multi-link independent suspension is carefully adjusted by Volkswagen experts and Magna, so that both comfort and sports can be balanced; intelligent network connection has realized L2 intelligent driving, which is equipped with full-speed adaptive cruise, automatic parking, automatic lane change and other functions; Internet of Vehicles 3.0 establishes the user's super ID to achieve 8 vehicle controls, 7 managements and 5 status queries, which provides users with an integrated intelligent network connection experience. The vehicle performance development takes Volkswagen same-level products as the performance benchmark, and the overall driving performance has reached the benchmark level. AUDIT adopts Volkswagen standards, and the quality is better than that of the market competitors. The orders exceeded 10,000 units within 40 days after coming into the market.



<02> 新能源汽车技术 New energy vehicle technology

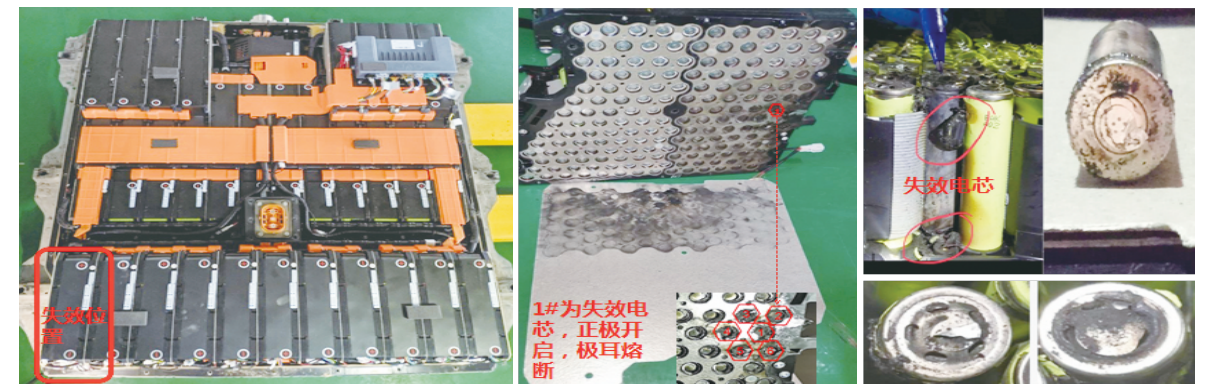
国内率先取得迈入“产业化深耕”的两大核心技术突破
Take the lead in china to achieve two core technological breakthroughs
into "deep industrialization"

车规级 安全技术

Vehicle-regulation-
level safety technology

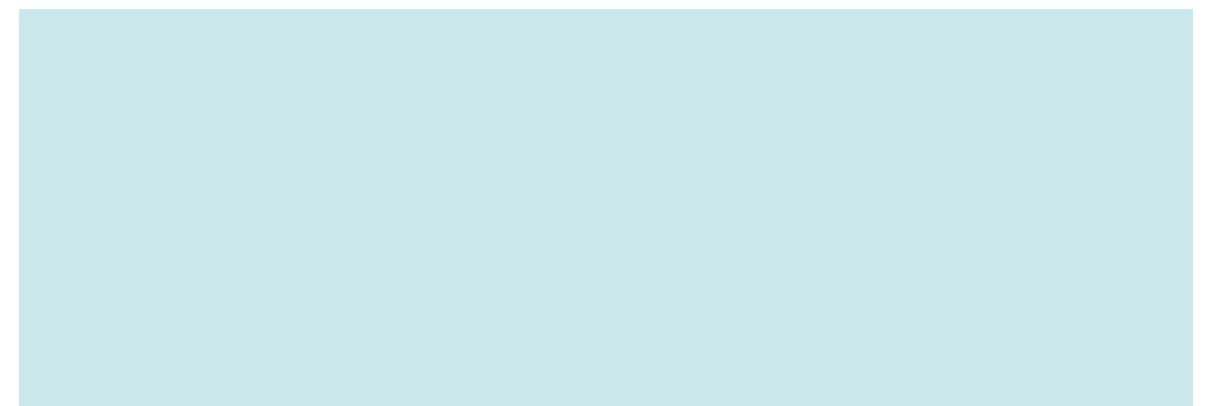
江淮汽车历时十年，通过开展爆炸试验，研究电池包热失控安全技术，在国内高比能小容量的18650与21700三元电芯上取得率先突破，实现单个电芯爆炸，整车不失火，解决热失控安全问题，保障500km以上电动车成熟。2019年9月7日，一辆运营两年里程18.3万km的iEV7S出租车，在快充至SOC 88%时，实时监测出一颗电芯发生爆炸，车辆未发生起火，实车使用中验证了电池包的安全技术。

JAC spent ten years to study safety technology of battery pack thermal runaway through the explosion tests, and achieved the first breakthrough in the domestic high specific energy and small capacity 18650 and 21700 ternary battery cells, and realized the explosion of a single battery cell without the entire vehicle catching fire, solved the safety problem of thermal runaway and ensured the maturity of electric vehicles over 500km. On September 7th, 2019, an iEV7S taxi with a mileage of 183,000 km in operation for two years, real time detected an explosion of a battery cell when fast charging to SOC 88%, but no fire occurred in the vehicle, which verified the safety technology of battery pack in actual use.



故障电池包拆解分析

Analysis of the breakdown of the battery package



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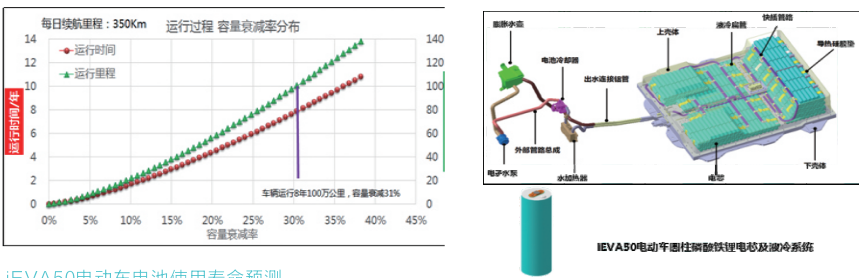
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车规级寿命技术

Vehicle-regulation-level
lifetime technology

江淮汽车保持定力，持续攻关磷酸铁锂电池技术，经过十年大数据模型研究和400辆出租车两年使用实证，开发出国内独有的圆柱磷酸铁锂电芯与液冷技术，实现百万公里长寿命，解决电动车可出租运营。

JAC maintains its strength and continues to research on lithium iron phosphate battery technology. After ten years of big data model research and two-year verification of 400 units taxis, it has developed a unique domestic cylindrical lithium iron phosphate battery and liquid cooling technology, achieving one million kilometers long life span, which solved the problem of electric vehicle rental operations.



IEVA50电动车电池使用寿命预测
Service life prediction of IEVA50 electric vehicle battery

03 商用车技术 COMMERCIAL VEHICLE TECHNOLOGY

商用车平台 铝导线的 搭载研究

Research on application
of aluminum wires
on commercial vehicle
platforms

江淮轻卡首创国内商用车平台铝导线应用，涵盖整车0.35mm²~35mm²截面积全规格，大截面导线采用纯铝线+SONIC焊接、铜铝摩擦焊接+环形筒压的技术方案，解决缝隙腐蚀、电偶腐蚀，提高抗拉拔强度；商用车铝导线的应用，有效解决了铝线不能压接、易氧化、蠕变效应等问题，不同回路自由匹配不同技术方案，生产零过渡。铝导线搭载路试综合验证里程已达20万公里，已具备量产条件。



JAC Light Truck pioneered the application of aluminum wires for domestic commercial vehicle platforms, covering the full range of 0.35mm²~35mm² cross-sectional area in the vehicle. The large cross-section wire adopts the technical solutions of pure aluminum wire + SONIC welding, and copper-aluminum friction welding + annular cylinder pressure to solve crevice corrosion and galvanic corrosion, which improves the tensile strength. The application of aluminum wires for commercial vehicles effectively solves the problems of aluminum wires that cannot be crimped, easily oxidized, and the creep effect. Different circuits can be freely matched with different technical solutions, and production is zero transition. The comprehensive verification mileage of the aluminum wire application has reached 200,000 kilometers, and it is ready for mass production.

04 变速箱技术 TRANSMISSION TECHNOLOGY

小扭矩DCT 平台产品 投放生产

Small torque DCT platform
products put into production

DTF610产品作为江淮汽车自主研发的6速、湿式、前横置前驱乘用车双离合自动变速器，是基于原横置平台衍生出的200Nm中低扭矩级别产品。采用取消倒档轴、油泵前置、3组档位齿轮共用等结构，整机重量轻、结构紧凑；齿轮精细设计，工厂加工精度稳定达到ISO 6级标准，整机NVH水平优势明显，结合采用控制压力可变技术、减少系统泄漏及高效油泵应用等，整机传动效率已经达到较高水准；该产品2019年11月通过省级科技成果评价，经行业专家评价为“国际先进，国内领先”。

The DTF610 product is a 6-speed, wet-type, front-transverse, front-drive dual-clutch automatic transmission for passenger cars independently developed by JAC. It is a 200Nm low-medium torque product derived from the original transverse platform. It adopts the structures of canceling the reverse gear shaft, putting the oil pump in front, and sharing 3 sets of gears. The whole machine is light in weight and compact in structure. The gears are finely designed and the factory processing accuracy is stable and reaches ISO 6 standard. The whole machine has obvious advantages in NVH level. The transmission efficiency of the whole machine reaches a high level with variable pressure control technology, system leakage reduction and high-efficiency oil pump application. The product passed the provincial scientific and technological achievement evaluation in November 2019 and was evaluated as "international advanced, domestic leading" by industry experts.



05 智能网联技术 INTELLIGENT CONNECTION TECHNOLOGY

自动驾驶技术 构建L3级 及以上自动驾驶 技术平台

Autonomous driving
technology - Building a L3
and above autonomous
driving technology platform

2019年江淮汽车基于iEV纯电动平台迭代开发三代功能样车实现封闭园区、结构化道路自动驾驶和自主泊车功能。针对自动驾驶异构软件的开发需求，构建了自动驾驶软件快速开发与仿真验证平台；在Simulink/stateflow开发环境中，集成驾驶场景仿真、动力学模型、底盘执行控制等接口实现控制策略快速开发与MIL验证，生成C/C++代码进行移植；在计算平台Linux+ROS的软件架构中，集成与开发自动驾驶感知、决策与控制软件，并进行HIL仿真验证，使用快速原型开发方法完成速度控制、车道保持、危险监测与控制等基础自动驾驶功能模块开发；先后在工控机、英伟达和华为MDC计算平台上完成软件集成与功能优化。



In 2019, JAC iteratively developed the third generation functional prototypes based on the iEV pure electric platform to achieve autonomous driving and parking functions in closed parks and structural road. In response to the development requirements of autonomous driving heterogeneous software, a platform for rapid development and simulation verification of autonomous driving software has been constructed; in the Simulink/stateflow development environment, interfaces such as driving scene simulation, dynamics model, and chassis execution control are integrated to achieve rapid development and MIL verification of control strategies, and generate C/C++ code for transplantation. In the software architecture of computing platform Linux+ROS, integrate and develop autonomous driving perception, decision-making and control software, and perform HIL simulation verification, and use rapid prototyping methods to complete basic autonomous driving function modules development such as speed control, lane keeping, hazard monitoring and control; successively completed software integration and function optimization on industrial personal computer, NVIDIA and Huawei MDC computing platforms.



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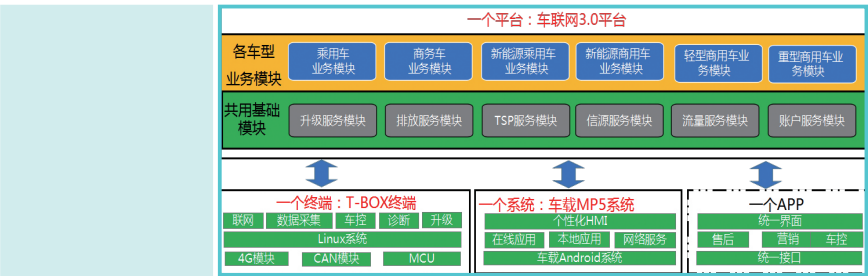
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车联网3.0覆盖
全系车型形成
面向用户的
统一服务平台

IoV 3.0 - Cover the entire series of models to form a unified service platform for users

围绕“全系车型平台化推进智能网联战略”要求，针对“一个平台、一个终端、一个系统、一个APP”纲领性原则，公司通过自主研发，搭建涵盖研发、销售及售后服务的全方位车联网服务系统，完成覆盖公司全系车型车联网业务平台及基础平台开发工作。车联网3.0用户体验处于行业第一梯队、车载语音应用处于行业前列，初步具备全栈网联平台化拓展应用能力，可以支持“全公司一盘棋”的网联化举措，构建了V2X正向开发工具链，实现了8大场景（行业已定义的场景17个）的控制算法开发，在测试区域建设了5G网络，实现了基于5G的远程驾驶。

Focusing on the requirements of "platformization of all models to promote the intelligent network connection strategy", in accordance with the programmatic principle of "one platform, one terminal, one system, one APP", the company completed the development of the Internet of Vehicles (IoV) business platform and basic platform covering all models through independent R&D and establishment of IoV service system covering R&D, sales and after-sales. The IoV 3.0 user experience is in the leading position of the industry, and the in-vehicle voice application is in the forefront of the industry. It initially has the application capabilities of full-stack network connection platform expansion, which can support the "company-wide game of chess" network connection measures, and build a V2X forward development tool chain. Realized the control algorithm development of 8 major scenarios (17 scenarios defined in the industry), built a 5G network in the test area, and realized 5G-based remote driving. It initially has the ability to expand the application of a full-stack network connection platform, which can support the company "unification strategy" network connection measures, and build a V2X positive development tool chain, realized the development of control algorithms for 8 scenarios (17 scenarios defined in the industry), constructed a 5G network in the test area, and realized 5G-based remote driving.



<06> 试验验证技术
Test & Verification Technology

公司紧紧围绕新港试验场，形成科学有效的整车可靠性试验能力，充分发挥试验场功能，服务产品研发。基于损伤等效的原则，分别对各相关模型下的损伤进行等效分析，制定新港试验场各工况下的循环次数、循环方法和行驶方法，涵盖车辆结构及动力传动系统。目前试验方法已经过验证，并广泛应用于公司新产品可靠性验证中，保障公司各类重点产品高质量推进。

Based on Xingang test filed, we formed scientific and effective vehicle reliability test capability, gave full play to the functions of the test filed, and served product research and development. Based on the principle of damage equivalence, equivalent analysis of the damage under each related model was carried out, and the cycle number, cycle method and driving method under each working condition of Xingang test field were formulated, covering the vehicle structure and power train system. At present, the test methods have been verified and are widely used in the reliability verification of company's new products to ensure the high-quality promotion of various key products.



<07> 虚拟现实技术
Virtual reality technology

江淮汽车在车型造型开发过程中引入虚拟现实技术。使用的虚拟现实系统属于沉浸式虚拟现实的范畴，通过3D EXCITE DELTAGEN对三维数据进行渲染，然后将计算机连接4K投影机投到大屏幕，借助立体眼镜对静态和动态图像进行评审；通过虚拟现实技术来优化造型设计流程，并固化到造型开发流程中。虚拟现实在汽车造型设计中起到优化造型的作用，使汽车造型设计更加顺畅，更加系统和完善。此方法已经推广至江淮汽车商用车和乘用车每款车型中，可有效的提升评审质量，缩短开发周期；同时可减少模型制作，节约模型开发费用。

JAC introduced virtual reality technology in the development of model styling. The virtual reality system used belongs to the category of immersive virtual reality. The 3D data is rendered through 3D EXCITE DELTAGEN, and then the computer is connected to the 4K projector to project on the large screen, and the static and dynamic images are reviewed with the help of stereo glasses; through the virtual reality technology to optimize the modeling design process and solidify it into the modeling development process. Virtual reality plays a role in optimizing the car styling design, making the car styling design smoother, more systematic and perfect. This method has been extended to each model of JAC commercial vehicles and passenger vehicles, which can effectively improve the quality of review and shorten the development cycle; at the same time, it can reduce model production and save model development costs.



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TECHNICAL TALENT TRAINING

技术人才培养

公司通过系统策划，充分识别培训需求，精准培训计划，分类分层实施各类人才的培养工作，促进员工成长，提升技术人员的岗位技能水平，为新技术的开发和人才队伍建设提供有力保障。

Through systematic planning, the company fully identifies the training needs, precise training plan, classifies and implements the training of various talents, promotes the growth of employees, enhances the skill level of technicians, and provides a strong guarantee for the development of new technologies and the construction of talent teams.

01 技术管理类人才培养 TRAINING OF TECHNICAL MANAGEMENT PERSONNEL

2019年公司为加强干部学习，同时做好汽车设计技术的交流与分享，主要围绕智能汽车、标准法规及质量嵌入式软件等课题，共开展4期干部大讲堂培训。

In 2019, in order to strengthen the study of cadres, the company also exchanged and shared automobile design technology. It mainly focused on smart cars, standard regulations and quality embedded software, and carried out four training sessions for cadres.



02 技术骨干培养 TECHNICAL BACKBONE TRAINING

2019年公司开展技术类岗位培训950次，专项培训318次，委外送培12门，组织开展技术类各领域专场培训7期，实现培训资源的共享。通过“请进来”的方式与国内外知名供应商进行交流，开展“智能网联技术展示交流会”、“汽车轻量化”、“宝钢技术展”等技术交流，进一步拓展和深入高层次人才培养形式，有效满足技术类员工需求及能力提升。

In 2019, the company carried out 950 technical job trainings, 318 special trainings, 12 outsourced trainings, and organized 7 special trainings in various fields of technology to realize the sharing of training resources. Communicate with well-known domestic and foreign suppliers through "inviting in" and carry out technical exchanges such as "Intelligent Network Technology Exhibition Exchange", "Auto Lightweight", "Baosteel Technology Exhibition", to further expand and deepen the cultivation of high-level talents, effectively meet the needs of technical staff and improve their ability.



03 新知识员工培养 NEW KNOWLEDGE EMPLOYEE TRAINING

成立新员工入职培训课程开发团队，开发必备知识培训课程，开展新员工入职培训，实施阶段化跟踪评价培养机制，开展新员工出师暨拜师大会。

The company set up a new employee on-the-job training course development team, developed the necessary knowledge training courses, launched new employee induction training, implemented a phased tracking evaluation training mechanism, and launched a new employee training and apprenticeship meeting.



04 关键领域人员培养 PERSONNEL TRAINING IN KEY AREAS

针对关键领域成立各领域大师工作室培养其核心技术人员，依据年度计划编制各关键领域人才培养策划方案，督导开展关键人才培养工作，通过委外送培、参加学术交流及技能大赛等形式进行能力提升，促进其成长。2019年公司开展技术研究19项，项目攻关37项，“技能练兵”24次，组织开展汽车试验员驾驶技术技能大赛和六西格玛实践运用大赛，通过“以赛促练”的形式提升员工的能力。

The company has established master studios in key fields to train the core technical personnel, prepared talent training plans in various key fields according to the annual plan, supervised the development of key personnel training, and conducted training through outsourcing, participation in academic exchanges and skill competitions, in order to improve ability and growth of the talents. In 2019, the company carried out 19 technical research projects, 37 key projects, 24 times "skills training", organized and carried out the automobile test driver skills competition and the Six Sigma practical application competition, and improved the ability of employees through the form of "competition to promote training".



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AWARDS AND HONORS

获得奖项

2019年1-12月，获得的科技奖励及产品荣誉情况
Technology awards and product honors obtained from January to December 2019



<div>● 中国汽车工业科学技术奖 China Auto Industry Science and Technology Award</div>	<div>轻质合金结构-性能-成本一体化设计共性关键技术研究与应用 Research and application of common key technologies of light alloy structure-performance-cost integrated design</div> <div>基于液冷电池技术的高性能动力型纯电动车研发及产业化 R&D and industrialization of high-performance power pure electric vehicles based on liquid-cooling battery technology</div> <div>高性能热成形马氏体钢开发及其在汽车安全件上的应用 Development of high-performance hot forming martensitic steel and its application in automobile safety parts</div> <div>动力学性能驱动的乘用车动力传动系优化设计关键技术及其工程应用 The key technology and engineering application of optimal design of powertrain of passenger car driven by dynamic performance</div>
<div>● 中国物流与采购联合会科学技术奖 Science and Technology Award of China Federation of Logistics and Purchasing</div>	<div>多种空间组合及报警等安全系统的城市物流车开发及应用 Development and application of urban logistics vehicles with various space combinations and alarm systems</div> <div>新骏铃V9系列中型载货汽车 New Junling V9 series medium-duty truck</div>
<div>● 中国内燃机科学技术奖 China Internal Combustion Engine Science and Technology Award</div>	<div>2.7L CTI高效环保动力 2.7L CTI high-efficiency environmental protection power</div>
<div>● 安徽省机械工业科学技术奖 Anhui Machinery Industry Science and Technology Award</div>	<div>智能辅助驾驶系统关键技术及产业化应用 Key technologies and industrial applications of intelligent driving assistance system</div> <div>柴油机后处理开发体系能力建设及应用 Capacity building and application of diesel engine aftertreatment development system</div> <div>基于传递路径分析的整车NVH优化技术研究 Research on vehicle NVH optimization technology based on transmission path analysis</div>
<div>● 安徽省新产品 New Products Of Anhui Province</div>	<div>HFC5041XXYEV帅铃i5窄体纯电动厢式运输车 HFC5041XXYEV Shualling i5 narrow-body pure electric van truck</div> <div>江淮HFC6471RA1C7V系列车型 JAC HFC6471RA1C7V series models</div> <div>HFC7162MV 瑞风S4车型 HFC7162MV Refine S4 models</div> <div>HFC7000EWEV3纯电动乘用车 HFC7000EWEV3 pure electric passenger car</div> <div>HFC7002MEV/HFC7002MEV1江淮EVS4纯电动车 HFC7002MEV/HFC7002MEV1 JAC iEVS4 pure electric vehicle</div> <div>HFC4253P14KV7系列长头重型牵引汽车 HFC4253P14KV7 series long-head heavy tractor</div> <div>HFC5211A5中置轴轿运系列载货汽车 HFC5211A5 central axle car transport series truck</div>
<div>● 安徽省科学技术奖 Anhui Science and Technology Award</div>	<div>HFCDTR630纵置双离合自动变速器 HFCDTR630 vertical dual-clutch automatic transmission</div> <div>绿色柔性高端轻卡制造工艺技术开发及产业化 Green flexible high-end light truck manufacturing process technology development and industrialization</div> <div>强容错高精度新能源汽车电驱系统关键技术及产业化 Key technologies and industrialization of electric drive systems for new energy vehicles with strong fault tolerance and high precision</div>

截止2019年12月，承担的重大在研科技项目情况 As of December 2019, major scientific and technological projects under research

<div>● 国家重点研发计划 National key R&D plan</div>	<div>高比能量动力锂离子电池开发与产业化技术攻关 Development and industrialization of high specific energy power lithium-ion batteries</div> <div>复杂薄壁压铸铝合金零部件成型与应用关键共性技术 Key common technologies for forming and application of complex thin-wall die-casting aluminum alloy parts</div> <div>多材料连接建模分析、疲劳设计与性能评价方法 Multi-material connection modeling analysis, fatigue design and performance evaluation method</div> <div>超高强度钢汽车零部件成型与应用关键共性技术 Key common technologies for forming and application of ultra-high-strength steel automotive parts</div> <div>电子电气架构平台体系应用 Electronic and electrical architecture platform system application</div> <div>燃料电池汽车动力系统环境适应性评估方法研究 Research on evaluation method of environmental adaptability of fuel cell vehicle power system</div> <div>高档内燃机油产品性能评价及自主评价技术开发 Performance evaluation of high-end internal combustion engine oil products and development of independent evaluation technology</div>
<div>● 安徽省战略性新兴产业集聚发展基地 Strategic emerging industry cluster development base in Anhui Province</div>	<div>江淮汽车纯电动窄体商用车项目 JAC pure electric narrow-body commercial vehicle project</div> <div>高端及纯电动轻卡建设项目 High-end and pure electric light truck construction project</div> <div>iEV7T纯电动产品开发项目 iEV7T pure electric product development project</div> <div>江淮A60高端纯电动轿车产品研发项目 Development of JAC A60 high-end pure electric car products</div>
<div>● 新能源汽车暨智能网联汽车创新发展工程 Innovative development project of new energy vehicles and intelligent network connection vehicles</div>	<div>智能网联电动汽车关键系统集成开发及产业化 Integrated development and industrialization of key systems for intelligent network connection electric vehicles</div>
<div>● 安徽省技术创新中心 Anhui Technology Innovation Center</div>	<div>新能源汽车技术安徽省技术创新中心 New Energy Vehicle Technology Anhui Technology Innovation Center</div>
<div>● 安徽省重点研究与开发计划 Key R&D plan of Anhui Province</div>	<div>新型商用车AMT产品开发项目 New commercial vehicle AMT product development project</div>
<div>● 安徽省科技重大专项 Major science and technology project in Anhui Province</div>	<div>高安全高比能电池包技术与产业化应用 High safety and high specific energy battery pack technology and industrialization application</div> <div>基于5G的车路云协同自动驾驶关键技术研究与应用 Research and application of key technologies for 5G-based vehicle-road-cloud collaborative autonomous driving</div>
<div>● 合肥市自主创新政策“借转补”项目 Independent innovation policy "borrowing, transferring and supplementing" project in Hefei</div>	<div>下一代高集成度电驱系统产品开发项目 Product development project of next generation highly integrated electric drive system</div>



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INTEGRITY MANAGEMENT BECOME A LAW-ABIDING CITIZENS 诚信经营，做守法合规的企业公民

作为国有控股上市企业，公司始终坚持依法合规、诚信经营的理念，严格遵守国家法律法规、行业规范与职业道德，重合同、守信誉，励行企业自律、参与公平竞争，持续推进依法合规体系建设，全面提高依法治企的能力。

As a state-controlled listed company, the company has always adheres to the concept of compliance with laws and regulations and integrity management, strictly abides by national laws and regulations, industry norms and professional ethics, respects contracts, abides by reputation, encourages corporate self-discipline, participates in fair competition, and continues to promote a legal compliance system construction and comprehensively improve the ability of legally governing the enterprise.

11.08 亿元
hundred million yuan
2019年公司纳税额
In 2019, the total tax reached

守法合规体系建设 Compliance with the law-abiding system

完善公司治理结构，通过法律法规识别与评价机制，识别新出台或修订的法律法规及其给公司带来的影响，实现事前防范；

Improve the corporate governance structure, identify new and revised laws and regulations and their impact on the company through legal identification and evaluation mechanisms, and achieve pre-emptive prevention;

践行诚信经营 Practice integrity management

公司严格遵守商业伦理与契约精神，信守承诺，维护利益相关方的合法权益。走访先进企业，学习经验、对标管理、共同提高，同时积极参与构建行业合作平台，创新行业合作范式，为推动行业的整体发展与进步作出积极贡献。

The company strictly abides by the spirit of business ethics and contract, abides by its commitments and safeguards the legitimate rights and interests of stakeholders. The company visited advanced enterprises, learned from experience, benchmarked management, and jointly improved. At the same time, it actively participated in building industry cooperation platforms and innovating industry cooperation paradigms to make positive contributions to the overall development and progress of the industry.

励行企业自律 Enterprise Self-discipline

公司遵守竞争的相关法律法规，恪守公平竞争规则，不诋毁、不贬低竞争对手，不使用不正当的手段谋求竞争优势地位，积极参与构建行业合作平台。

The company abides by the relevant laws and regulations of competition, abides by the rules of fair competition, does not discredit or undermine competitors, does not use unfair means to seek competitive advantage, and actively participates in building an industry cooperation platforms.

完善法律风险管控 Improve legal risk management and control

公司秉承“融入决策、融入管理、融入文化”的法律理念，建立以“事前防范、事中控制和事后补救”为核心的法律风险防范系统，不断完善公司内部管理制度，提升全员的法律意识。

The company adheres to the legal concept of "integration decision-making, integration management, and integration culture", and establishes a legal risk prevention system with "prevention, mid-event control, and post-event remediation" as the core, and continuously improves the company's internal management system to improve legal awareness of all employees.

推进创新进位 Advance the innovation of the company

公司着力完善企业知识产权管理，构建以创建发展自主品牌为核心，以提升自主研发能力为重点的知识产权管理体系。在维护自身知识产权成果的同时，公司也充分尊重他人的知识产权，对重点研发项目开展全面的知识产权调研与预警工作，避免侵权行为的发生。

The company is committed to improving the management of intellectual property rights of enterprises, and building an intellectual property management system with the core of creating independent brands and focusing on improving independent research and development capabilities. While maintaining its own intellectual property achievements, the company also fully respects the intellectual property rights of others, conducts comprehensive intellectual property research and early warning work on key R&D projects, and avoids the occurrence of infringements.

WORK INCORRUPTION 廉洁从业



公司党委坚持结合实际，适时开展时政学习、形势与任务教育等各种形式的教育宣传活动，对照党章党规“修剪枝叶”，清扫思想灰尘，引导党员干部树立正确的世界观、人生观和价值观。公司主动顺应新形势和新变化，把党风廉政建设作为从严治党、从严治企、从严管理的有力手段，着力打造廉洁企业新常态。

2019年，公司党委深入学习贯彻党的十九大精神，坚持以习近平新时代中国特色社会主义思想为指导，顺应新形势和新要求，把党风廉政建设和反腐败作为从严治党、从严治企的有力手段，多措并举，为生产经营营造了风清气正的政治生态。

The company's party committee insisted on focusing on reality to carry out various forms of education and publicity activities such as current politics study, situation and task education, and “prune branches and leaves” in accordance with party constitutions and regulations, clean up ideological dust, and guide party members to establish a correct outlook on world, life and value. The company took the initiative to adapt to the new situation and new changes, and regarded the construction of party style and clean government as a powerful means of strict party, corporate and administration governance, and strove to create a new normal status for a clean enterprise.

In 2019, the company's party committee thoroughly studied and implemented the spirit of the 19th National Congress of the Communist Party of China, adhered to the guidance of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, complied with the new situation and new requirements, and regarded the construction of party style, clean government and anti-corruption as powerful means of strict party and corporate governance. With multiple measures, company will create a clean political ecology for production and operation.



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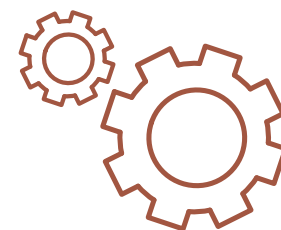


协调发展

筑建和谐共赢的大协同体

COORDINATE DEVELOPMENT

Building a Harmonious
Win-wir Synergic Unit



公司紧紧围绕“十三五”发展战略，正确处理好与客户、员工、经销商和供应商等相关方的关系，积极提升客户满意度和经销商满意度，不断改善员工工作环境，与供应商协同合作，促进公司协调、健康、稳健发展。

The company closely follows the “13th Five-Year-Plan” development strategy,correctly handles the relationship with customers, employees,distributors and suppliers, actively improves customer satisfaction and dealer satisfaction, and continuously improves the working environment and supply of employees.Business cooperation and cooperation to promote coordinated, healthy and steady development of the company.

LED BY CUSTOMERS'SATISFACTION,IMPLEMENT THE CUSTOMER-ORIENTED PHILOSOPHY

以客户为导向 落实敬客经营

公司完善营销管理制度，注重消费者知情权管理，积极构建健康、公平、透明的营销环境，同时严格管理消费者的个人信息，杜绝一切商业非法行为的发生。

The company perfects the marketing management system, pays attention to the management of consumers'right to know, and actively constructs a healthy,fair and transparent marketing environment,while strictly managing the personal information of consumers and preventing all illegal business activities from happening.

01

所有车型涉及新品上市、配置变更和价格变动等第一时间在官网更新，确保消费者了解产品最新状态；
All models involved in the new product launch, configuration changes and price changes, etc. are updated on the official website for the first time to ensure that consumers understand the latest state of the product;

02

杜绝虚假宣传，确保促销信息准确无误送达消费者；
Eliminate false propaganda and ensure that promotional information is delivered to consumers accurately and without error;

03

完善和规范购车、订车合同格式，对购车过程中承诺客户的事项必须在合同上注明；
Mprove and standardize the format of car purchase and contract booking, and must declare the contract on the contract during the car purchase process;

04

规范商谈和报价过程，通过统一的商谈报价单，让客户在购车时明确所有购车相关费用；
Standardize the negotiation and quotation process, and through the unified negotiation quotation, let the customer clarify all the car-related expenses when purchasing the car;

05

建立多渠道的客户沟通提醒机制。
Establish multi-channel customer communication and reminder mechanism.



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顾客满意度调查
CUSTOMERS' SATISFACTION RESEARCH WORK

2019年，公司在敬客经营核心价值观的指导下，高度重视客户的满意度水平，持续强化客户满意度调研与结果应用工作。邀请行业知名咨询公司，开展终端客户满意度调研，根据客户关注点的变化动态优化调研体系，更好的识别客户需求与期望。通过坚持不懈的努力，销售满意度及售后满意度稳步提升，各产品业务PP100显著下降，客户对公司销售服务、售后服务及产品满意度持续提高，为公司巩固市场保有客户、改进并提升既有产品做出了一定贡献，为公司的稳步发展夯实了基础。

In 2019, under the guidance of the core values of customer-oriented management, the company attached great importance to the level of customer satisfaction and continued to strengthen customer satisfaction research and results application. Invited industry-renowned consulting companies to conduct end-customer satisfaction surveys, dynamically-optimized research systems based on changes in customer focus, and better identified customer needs and expectations. Through unremitting efforts, sales and after-sales satisfaction have steadily improved, PP100 has declined significantly in each product business. The continuous improvement of customer satisfaction with the sales service, after-sales service and products has contributed to the consolidation of market retention, improvement and enhancement of existing products, and has laid a solid foundation for the company's steady development.

营销执行力 Marketing Implementation Capacity	类型 Category	2017 得分 Scores	2018 得分 Scores	2019 得分 Scores
轻卡 Light-duty Trucks	SSI	961	962	962
	CSI	932	942	936
皮卡 Pick-up	SSI	941	948	954
	CSI	901	937	928
重卡 Heavy-duty Trucks	SSI	914	942	947
	CSI	883	914	915
乘用车 Passenger Vehicles	SSI	956	947	950
	CSI	925	911	922



乘用车
Passenger Vehicle

2019年通过第三方满意度调研、微信服务号服务点评、经销商服务劳动竞赛、经销商客户触点管理等多种途径，全面识别客户不满意因子、服务力执行弱项，以进行针对性辅导提升；建立以日报、周报、月报为主体的服务投诉管控体系，新增微信公众号投诉渠道，快速响应客户需求，确保客户满意度稳步提升。

In 2019, through a variety of channels such as thirdparty satisfaction surveys, WeChat service reviews, dealer service competitions, dealer's customer contact point management, etc., the company comprehensively identified customer dissatisfaction factors and service performance weaknesses to provide targeted guidance for improvement. Established a service complaint management and control system with daily, weekly, and monthly reports as the main body, and added the WeChat official complaint channel to quickly respond to customer needs and ensure that customer satisfaction is steadily improved.



商务车
commercial vehicle

The company promoted the aftersales system compliance by strengthening the negative list management and standardization of the after-sales service system; at the same time, it implemented the business philosophy of "Customer-oriented Management" and strove to improve customer service satisfaction. In 2019, company used big data evaluation, through third-party satisfaction sampling, WeChat service surveys and other forms, to comprehensively identify customer dissatisfaction factors and carry out special improvements. At last, the overall CSI showed a stable trend at a high level.


公司通过强化负面清单管理，售后服务体系标准化建设，推进售后体系达标；同时贯彻落实敬客经营理念，着力提升客户服务满意度；2019年运用大数据测评，通过第三方满意度抽样、微信服务号服务点评调查等形式，全面识别客户不满意因子进行专项改进提升，CSI整体呈现出高位平稳走势。



轻型商用车
Light commercial vehicle

2019年公司持续强化客户满意度管理，通过体系化、流程化、强化培训学习、开展满意度约谈工作等举措提升客户满意度，评价结果持续保持高水平状态。

In 2019, the company continued to strengthen customer satisfaction management, and improved customer satisfaction through measures such as systemization, proceduralization, training enhancement and satisfaction interviews, so that the evaluation results continued to maintain a high level.



重型商用车
Heavy-duty commercial vehicle

The company focused on customer satisfaction and steadily promoted the construction of customer satisfaction. Through the promotion of "transaction services, environmental facilities, sales staff" and other sections, organized and carried out customer seminars, marketing visits and other activities to personally feel the ideas of customers, focus on the vital interests of customers, take the customer value as driving force, and promote the improvement of the entire value chain system. In 2019, the customer satisfaction of heavy trucks increased significantly.

公司聚焦顾客满意，扎实推进顾客满意度建设。通过提升“交易服务、环境设施、销售人员”等环节，组织开展客户座谈会、行销走访等活动，切身感受顾客的想法，立足客户切身利益，以客户价值为驱动，推动全价值链体系的改进与提升。2019年重卡顾客满意度提升显著。

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典型用户走进江淮 TYPICAL USERS REPRESENTATIVE ENTERING JAC

2019年公司继续开展了“典型客户进江淮”这一优秀主题活动，邀请各车型客户代表走进公司，与公司高管团队面对面进行交流。倾听客户的声音，充分听取用户在购买、使用及维修保养公司产品过程中的意见与建议，并制定详细的整改计划对问题进行追踪稽核。

In 2019,the company continued to carry out the excellent theme activity of “Typical customers entering JAC”, and invited customer representatives from various models to enter the company and communicate face-to-face with the company's senior management team. Listen to the voice of the customer,fully listen to the opinions and suggestions of the user in the process of purchasing,using and maintaining the company's products, and develop a detailed rectification plan to track and audit the problem.

海外市场售后服务 OVERSEAS MARKET AFTER-SALES SERVICE

2019年，公司紧密围绕“敬客经营”核心价值观和“服务销车”的经营理念，坚持“品牌向上”不动摇，为实现“全程呵护、专业服务”的国际市场服务品牌落地不懈努力。报告期内，公司立足服务根本，最大限度发挥主观能动性，强化服务竞争力，持续为顾客提供优质服务，提升用户满意度。

In 2019, the company closely focused on the core values of “Customer-oriented Management” and the business philosophy of “serving sales”, insisting on “brand upwards” and unremitting efforts to achieve the “full care and professional service” international market service brand. During the report period, the company is based on service fundamentals, maximizes subjective initiative, strengthens service competitiveness, and continues to provide quality services to customers and enhance user satisfaction.



LED BY CUSTOMERS'SATISFACTION,IMPLEMENT THE CUSTOMER-ORIENTED PHILOSOPHY

以人为本 让员工在工作中活出生命的意义

“关爱员工”作为JAC的文化基石之一，JAC始终认为：每一位爱岗敬业的员工都是JAC发展的基石，是JAC最宝贵的财富。员工的成长、进步、幸福是企业技术进步、产品优良、服务一流的基础。企业是员工展示才能、贡献社会、成就自我的平台，员工发展与企业发展紧密联系。

“Caring for Employees” as one of the cultural cornerstones of JAC, JAC always believes that every dedicated employee is the cornerstone of JAC development and is JAC's most valuable asset. The growth, progress and happiness of employees are the basis for technological advancement, excellent products and first-class service. The company is the platform for employees to show their talents, contribute to society, and achieve self. The development of employees is closely related to the development of enterprises.

规范公司用工管理 维护员工合法权益 STANDARDIZE COMPANY EMPLOYMENT MANAGEMENT SAFEGUARD EMPLOYEES' LAWFUL RIGHTS AND BENEFITS

2019年，根据公司长期发展战略，继续推进“总量控制，结构优化”专项工作。基于国内经济及公司生产经营情况，在人员总量方面严格执行人员新增备案制，严格控制后勤岗位。建立完善集团化人才共享平台，保障人才在公司范围的合理配置。积极引进高端人才，在轻卡、重卡外国专家方面取得突破，积极拓展其他领域的高端人才引进工作。

在员工招聘方面，按照人员需求状况开展校园招聘和社会招聘工作，增补所需人才，并对所有新入职员工统一规范管理，严格按照制度和流程办理入职、社保备案等手续。

在员工管理方面，公司认真遵守和落实国家法律法规，依法合规为员工交纳养老、医疗、工伤、生育和失业保险等社会保险及住房公积金，依法合规让员工有计划的享受带薪年假休假，维护员工产假、护理假、探亲假等各类假期权益；严格按照国家法律法规，实施劳动合同到期续签，从制度上保障员工的合法权益，不断提升企业凝聚力。

In 2019, according to the company's long-term development strategy, the special work of “capacity control and structural optimization” was continued.

In 2018, according to the company's longterm development strategy, the special work of “capacity control and structural optimization” was continued, and the total personnel control was generally effective.

In terms of employee recruitment, we will carry out campus recruitment and social recruitment according to the needs of personnel, supplement the required talents, and standardize and manage all new employees, and strictly follow the procedures and procedures for entry and social security filing.

In terms of employee management, the company earnestly abides by and implements national laws and regulations, and provides employees with social insurance and housing provident fund for pension, medical care, work injury, maternity and unemployment insurance according to law and compliance, and allows employees to enjoy paid annual leave in accordance with laws and regulations. To protect employees' maternity leave, nursing leave, family leave and other holiday interests; strictly follow the national laws and regulations, implement the renewal of labor contracts, protect the legitimate rights and interests of employees from the system, and continuously enhance the cohesiveness of enterprises.



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社会保险 SOCIAL INSURANCE



公积金 HOUSING FUND 带薪年假 PAID ANNUAL LEAVE



劳动合同续签 LABOR CONTRACT RENEWAL



多策并举支撑员工成长 立足需求培养人才
SUPPORT STAFF GROWTH THROUGH VARIOUS POLICIES
CULTIVATE TALENTS BASED ON STAFF DEMANDS

公司立足发展战略需要，不断完善员工成长体系，建立了以素质测评为基础，以见习培养、主动成长（成长路径、内部竞聘、自学成长）为手段，自主择岗、合理变岗为支撑的员工职业生涯管理体系，助力员工不断提升自我，实现人力资源合理配置。同时，公司积极探索基于岗位实践的人才培养模式，开展了经营管理人才、车间主任后备、高技能人才、科技研发人才、质量专家队伍等专项人才培养，为公司关键人才储备提供了战略支撑。

Based on the needs of development strategy, the company has continuously improved the employee growth system, and established employees who have been evaluated by quality assessment, with the training of trainees, active growth (growth path, internal competition, self-learning and growth) as their means, self-selected and rationally changed. The career management system helps employees to continuously improve themselves and achieve rational allocation of human resources. At the same time, the company actively explored the talent training model based on post practice, and carried out the training of special talents such as management and management talents, workshop director reserve, high-skilled talents, scientific and technological research and development talents, and quality expert teams, which provided strategic support for the company's key talent reserves.



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荣誉 HONOR

5个单位
人才工作先进单位
Talents Work Advanced Units

11人
人才工作先进个人
Talents Work Advanced Individuals

15人
优秀培训教师
excellent trainers

14人
人才工作干部典范
Talents Work Advanced Cadres Models

30人
传帮带师傅典范
Mentoring Models

30人
岗位成才员工典范
Position Growing Models

省属企业第五批
“538英才工程”
The five batch of “538 Talent Projects” of provincial enterprises

领军人才
leading talents

罗浩同志
Comrad Luo Hao

高端人才
High-end talents

姜永胜同志
Comrad Jiang Yongsheng

霍修军同志
Comrad Huo Xiu jun

张中刚同志
Comrad Zhang Zhong gang

拔尖人才
Top-notch personnel

吴琼同志
Comrad Wu Qiong

徐志汉同志
Comrad Xu Zhi han

许志同志
Comrad Xu Zhi

陈磊同志
Comrad Chen Lei

李海波同志
Comrad Li Hai bo

季孟渊同志
Comrad Ji Meng yuan

全国智能制造技术应用大赛二等奖
National Intelligent Manufacturing Technology Application Competition Second Prize

姚刚同志
Comrad Yao Gang

龙道海同志
Comrad Long Dao hai

孟虎同志
Comrad Meng Hu

安徽省工业机器人大赛一等奖
Anhui Province Innovation First Prize

安徽省第七批学术和技术带头人及后备人选
The seventh academic and technical leader and reserve candidates in Anhui Province

尹良杰同志
Comrad Yin Liang jie

第八批安徽省战略性新兴产业技术领军人才
The eighth batch of strategic emerging industry technology leaders in Anhui Province:

唐程光同志
Comrad Tang Cheng guang

安徽省技能大赛
Anhui Province Skills Competition

汪清同志
Comrad Wang Qing

刘玉芬同志
Comrad Liu Yu fang

安徽省引进高层次创新创业人才资助奖补:国家级工业设计中心
The introduction of high-level talents in the platform of Anhui Province:
JAC Transmission Engineering Technology Research Center won the second-class platform

国家级技能大师工作室程韬技能大师工作室
National skill master studio Cheng Tao Skills studio

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倾听员工心声 提升员工满意度 PAYING ATTENTION TO STAFF'S THOUGHTS IMPROVING STAFFS' SATISFACTION

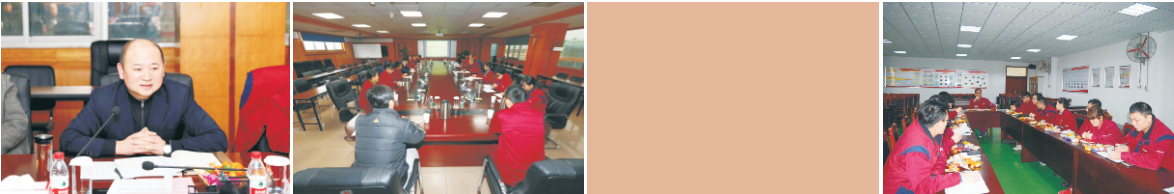
公司注重多种渠道倾听员工心声，通过职工代表大会、领导接待日、员工座谈会、OA留言板等沟通渠道，想方设法解决员工最关心、最直接、最现实的问题，认真对待并及时采纳员工的合理化建议。

The company pays attention to the voices of employees through various channels. Through the communication channels such as employee representative conference, leader reception day, employee symposium, OA message board, we try our best to solve the most concerned, most direct and most realistic problems of employees, and take them seriously for timely adoption of staff rationalization recommendations.



公司注重员工敬业度、员工满意度管理工作，每年定期组织公司级员工敬业度、员工满意度调查工作，以此全面了解公司运营管理现状与员工思想动态，并以员工敬业度、员工满意度管理工作为抓手，从企业和个人两个方面实施有效改进，不断提升全体员工的职业化素养，增强企业的整体竞争优势。

The company pays attention to employee engagement and employee satisfaction management. It regularly organizes company-level employee engagement and employee satisfaction surveys every year to fully understand the company's operational management status and employee thinking dynamics, and to manage employee engagement and employee satisfaction as a starting point, to implement effective improvement from both the enterprise and the individual, continuously improve the professionalism of all employees, and enhance the overall competitive advantage of the company.



注重人文关爱 营造和谐温馨氛围 PAYING ATTENTION TO HUMANISTIC CARE CREATING HARMONIOUS AND WARM ATMOSPHERE

公司历来重视员工职业安全、职业健康与心理健康，不断增加员工安全教育培训，主动识别危险源及有害作业点，提升员工安全意识和技能，保证劳保用品及时发放到位。建立了入职、在职、离职的体检体系，建立永久性的电子化健康体检档案，针对体检结果制定个性化的改善方案，保障员工的身心健康。

公司尊重和关心特殊群体，广泛开展关爱女性员工、关爱离退休员工、困难员工帮扶等暖心工程，将对员工的关怀落到实处。

The company has always attached great importance to employees' occupational safety, occupational health and mental health, continuously increased employee safety education and training, actively identified dangerous sources and harmful operating points, improved employee safety awareness and skills, and ensured timely delivery of labor insurance products. JAC established a medical examination system for on-the-job, on-the-job, and resignation, built a permanent electronic health checkup file, and developed a personalized improvement plan for the physical examination results to protect the physical and mental health of employees.

The company respects and cares for special groups, and extensively carries out warm-hearted projects such as caring for female employees, caring for retired employees, and helping employees with difficulties, and will implement the care of employees.



特色福利 Exclusive Welfare	免费午餐、单身（青年）公寓、购车优惠、节日慰问金等暖心福利。 Free lunch, single (youth) apartment, car discount, festivals subsidies and other warm heart benefits.	
发放就餐补贴费用2000万元； The meal subsidy fee reached 20 million yuan	成功购买内部试销车463人； 463 units internal trial sales vehicles were successfully purchased	
帮助员工成功新租续租公租房400套； JAC helped employees successfully rent 400 new rented or renewal houses		
参与员工在职健康体检9899人； 9899 employees participated in on-the-job health checkups		
开展各种节日慰问、高温慰问、福利品发放等共计金额 1384万元。 JAC carried out a total of 13.84 million yuan of holiday condolences, high-temperature condolences, and welfare products		

关爱离退休职工 Caring for retired employees

- 开展离休老干部“我看建国70周年新成就”的调研活动和主题征文；
To carry out research activities and themes of retired cadres in the 70th anniversary of the nation
- 组织离休干部、原退休厂领导、抗美援朝老同志迎新春茶话会，公司主要领导参会；
JAC organized retired cadres, former retired factory leaders, and elder members who attended "anti-American to aid Korea" war to the tea party of "Welcoming Spring", the company's main leaders attended the meeting;
- 值建国70周年之际，公司领导亲临，举行隆重仪式并为全体离休老干部发放“建国70周年纪念章”；
On the occasion of the 70th anniversary of the founding of the People's Republic of China, the leaders of the company came on stage, held a grand ceremony and issued the "Com-memorative Seal for the 70th Anniversary of the Founding of the People's Republic of China" to all retired veteran cadres.
- 看望异地安置离休老干部聂中才同志，在聂中才同志去世期间两次赴无锡市开展慰问吊唁，协助家人处理善后事宜。
JAC organized the retired cadres to visit JAC Light Truck New Port Base During his death, Comrade Nie Zhongcai went to Wuxi City twice to carry out condolences and condolences to assist his family in dealing with aftermath.
- 定期开展退休人员欢送交流会；
Carry out regular welcome meeting for retirees
- 组织离、退休职工开展“春节、五一、迎中秋庆国庆”娱乐活动；
JAC organized the retired employees to carry out "Spring Festival, May Day, Mid-Autumn Festival National Day" entertainment activities
全年总计办理退休人员大病救助申报29人，申报总额23.06万元，去世慰问34人，慰问金2万元。按规定办理待退员工、伤残军人、53年前参军转业复员军人药费报销，预计全年共发生药费7.6万元。
In the whole year, a total of 29 retirees were reported for the rescue of major illnesses, with a total declared value of 230,600 yuan. JAC expressed solicitude to 34 people with condolences of 20000 yuan. According to the regulations, the employees who are retired, the disabled soldiers, and the demobilized military personnel who were attended to the army before 1953 are reimbursed. It is estimated that a total of 76,000 yuan will be incurred for the whole year.



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OPENLY DEVELOPMENT
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SHARING DEVELOPMENT
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BUILD A WIN-WIN COOPERATION BETWEEN MANUFACTURER AND DISTRIBUTORS

建设厂商共赢的合作关系

重视经销商满意度 PAY ATTENTION TO DEGREE OF DISTRIBUTORS SATISFACTION

2019年，公司策划并开展了两期经销商满意度调查工作。两期均采用在线的调研方式，增加了经销商问卷填写的灵活性与保密性，节省调研的时间与成本。调查范围全面覆盖公司各业务，深入挖掘经销商对公司的意见与建议，科学分析公司在经销管理各环节中的薄弱项并加以改进，促进经销商与厂家的互利共赢、融洽合作。

In 2019, the company planned and conducted two phases of dealer satisfaction surveys. Both phases use online research methods, which increases the flexibility and confidentiality of the dealer questionnaires, saving time and cost of research. The scope of the investigation covers all aspects of the company's business, deeply explores the opinions and suggestions of the dealers on the company, scientifically analyzes the weak items in the company's distribution management and improves them, and promotes mutual benefit and win-win cooperation between dealers and manufacturers.

渠道 Channel		2017年 Year of 2017	2018年 Year of 2018	2019年 Year of 2019
乘用车 Passenger Vehicles	全国 Nationwide	834	829	866
轻卡 Light duty truck	经销商 Distributors	920	925	915
	服务站 Service Station	923	933	924
皮卡 Pickup	经销商 Distributors	915	916	893
	服务站 Service Station	924	936	941
重卡 Heavy duty truck	经销商 Distributors	872	859	847
	服务站 Service Station	911	913	917
国际公司 JAC International	总体 Overall	812	820	824

乘用车营销公司
Passenger Vehicles Marketing Company

01

2019年公司通过开展聚能行动、先锋行动、多对一帮扶等项目，持续提升营销力建设和销售团队专业化建设，促进江淮汽车品牌高效传播和产品销量稳步提升；同时快速落实公司决策部署，协助经销商抢抓市场机遇。全年新增61家县域D网加盟，累计建成1273家乡镇G网，158家一级重点经销商实现稳健运营，保留了渠道的火种，为嘉悦A5及后续新品的上市销售奠定了坚实基础。

In 2019,the company continued to improve its marketing capabilities and professionalization of sales team by launching energyga-thering actions,pioneer actions,and many-to-one assistance projects to promote the efficient spread of JAC brand and the steady increase in sales; At the same time,the company's decision-making and deploy-ment were quickly implemented to assist distributors in seizing market opportunities.During the year,61county-level D networks were newly added,1,273 township G networks were built,and 158 first-level key dist-ributors realized stable operations,and retained the source of distribu-tion,laying a solid foundation for the launch of Jiayue A5 and subsequent new products.

轻型商用车营销公司
Light Commercial Vehicle Marketing Company

02

为促进终端经销商满意度工作的切实落地，提高终端“敬客经营”的服务意识，2019年公司持续夯实三次满意度培训体系，即“公司级、大区级、终端级”，以营销能力、服务能力培训为重点，不断提升全系统“以客户为中心”意识。通过精准网络布局，鼓励竞品优秀资源转化；严格审核新建经销商入网资质，通过定期网络授权委员会评审，严格网络授权与退出，提高新建网络运营质量。加强对无效网络进行专项评价、清退，提高江淮汽车轻卡营销网络核心竞争力。

In order to promote the satisfaction of the terminal dealer satisfaction work and improve the service awareness of the terminal "Customer Management", the company launched five "Reseller Satisfaction Improvement" training in the country in 2019;Encourage the conversion of competitive resources;rigorously review the qualifications of new distrib-utors for network access,review by regular network authoriz-ation committees,strictly enforce network authorization and exit,and improve the quality of new network operations.Strengthen the special evaluation and clearing of invalid networks and improve the core competitiveness of JAC light truck mar-keting network. Up to now,

重型商用车公司
Heavy-duty commercial vehicle company

03

2019年公司通过开展“出海行动”，选拔多名具备丰富市场经验的营销和管理人员协助经销商提升运营管理质量，加快区域市场开拓，取得较大成效。全年完成138家低效网络（经销商）的帮扶、整改、提升工作。通过了解经销商在运营中面临的实际困难，联合制定针对性举措，大区驻店帮扶方式进行整改提升。

In 2019, the company selected a number of marketing and mana-gement personnel with rich market exploration experience to assist distributor in improving the efficiency of operation and management, accelerating the development of regional markets, and achieving greater results through the launch of "Going Out Operation".The assistance, rectification and improvement of 138 low-efficiency networks (distributors) were completed throughout the year.By understanding the actual difficulties faced by distributors in operation,and jointly formulating targeted measures,the regional assistance from company sales manager were rectified and improved.

国际公司
JAC international company

04

2019年公司紧密围绕年度经销商服务培训实施计划，持续指导和鼓励经销商提升终端网点的服务能力，全年线下完成12次“请进来”“走出去”及三大经销商关键岗位人员资格二轮认证，不断稳固、规范操作人员专业技能水平；全年共完成伊朗、哥伦比亚、乌拉圭等17家星级店评价并给予工时激励，提高经销商的积极性。

Closely focus on the annual dealer service training imple-mentation plan,continue to guide and encourage dealers to improve the service capacity of terminal outlets, and prepare and publish the incentive policy 2018 of the star service store, and complete 14 star rating evaluations of service outlets throughout the year and give incentives for labor working hours;taking the South American market as a pilot,holding the first dealer service skill competition, creating a good atmosphere of "comparing, learning,catching, and surpassing" and improving the enthusiasm of dealers.



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打造优质供应链——供应商合作

CREATE HIGH QUALITY SUPPLY CHAIN - SUPPLIERS COOPERATION

公司建立供应商分层分级授权管理机制，制定供应商管理的相关制度，严格供应商准入及绩效管理，着力提质增效，打造高效协同供应链。倡导阳光交易，践行廉洁从业，与供应商签署《阳光协议》；公司履行社会责任，注重环境保护，并将供应商是否履行社会责任纳入供应商准入过程评价，定期开展二方审核，传导共同履责的责任与意识，构建依法合规的管理体系。

公司坚持与产业链优秀供应商开展深入合作，建立紧密的战略联盟关系，共同在品牌推广、技术协同、市场合作等领域携手并进，增强供应链整体竞争力，提升供给质量。

The company has established a hierarchical supplier authorization management mechanism, formulated relevant systems of supplier management, strictly controlled supplier access and performance management, focused on improving quality and efficiency, and created an efficient collaborative supply chain. The company advocates sunshine trading, practices honesty, and signs "Sunshine Agreement" with suppliers. The company fulfills its social responsibility, pays attention to environmental protection, and includes whether the supplier fulfills its social responsibility into the evaluation of the supplier access process, regularly carries out the two-party audit, conducts the responsibility and consciousness of common responsibility fulfillment, and constructs the management system in accordance with laws and regulations.

The company insists on carrying out in-depth cooperation with excellent suppliers of the industrial chain, establishing a close strategic alliance, and jointly advancing hand in hand in brand promotion, technical cooperation, market cooperation and other fields, so as to enhance the overall competitiveness of the supply chain and improve the quality of supply.



FOCUS ON QUALITY

BUILD EXCELLENT MANUFACTURING SYSTEM

注重质量 打造卓越生产制造体系

2019年公司紧紧围绕十三五中期“双聚”战略规划，坚守依法合规的底线，追求客户满意的高线；以大众合作为契机，深入学习大众先进质量管理经验，加快对标大众质量工具方法的学习应用，从研发、制造、售后开展全流程质量管控提升，持续夯实质量人才、质量技能等基础能力，推进全生命周期质量管理，全力以赴提升产品质量水平和质量管理水平，助力公司品牌向上。报告期内，公司未发生重大产品质量和产品质量安全事故。

In 2019, the company has extensively focused on the "Double Convergence" strategic plan in the mid-term of the 13th Five-Year Plan, adhered to the bottom line of compliance with laws and regulations, and pursued ceiling point of customer satisfaction; the company has conducted in-depth study of the Volkswagen's advanced quality management experience by taking the cooperation with Volkswagen as an opportunity, and accelerated the learning and application of Volkswagen's quality tools and methods. The company has conducted a whole process of quality control and improvement from R&D, manufacturing, and after-sales, continuing to consolidate basic capabilities of quality talents and quality skills, promoting full life cycle quality management, and going all out to improve product quality and quality management levels, and consequently assisting promoting brand image. During the reporting period, no major product quality and product safety incidents occurred for the company.

质量管控机制

QUALITY CONTROL MECHANISM

持续开展《质量责任书》签订工作，从质量红黄线责任、干部挂牌督办质量改进责任和质量目标绩效责任三个方面入手，强化质量责任意识，传递质量压力；强化领导干部挂牌督办的质量改进机制，从公司高层领导开始，逐层向基层干部员工组织签订，质量红黄线责任增强各单位依法合规的责任意识；2019年公司挂牌督导项目得到了高度重视，改进效率明显提升。

The company continued to carry out the work of signing the "Quality Responsibility Letter", starting from the three aspects of quality red and yellow line responsibility, cadre listing supervision quality improvement responsibility and quality target performance responsibility, strengthening quality responsibility awareness, transmitting quality pressure; strengthening the quality of leading cadres' supervision The improvement mechanism starts from the senior leadership of the company and is signed to the grassroots cadres and employees. The responsibility of the quality red and yellow line enhances the sense of responsibility of all units in compliance with laws and regulations; in 2019, the company's listed supervision project has been highly valued and the efficiency of improvement has been significantly improved.



质量法规管理

QUALITY SYSTEM ESTABLISHMENT

2019年公司坚持依法合规管理，强化各项法规检查力度；系统梳理国家最新产品法规标准，修订公司产品法规检查标准，编制图文并茂的市场改装法规手册，制定年度法规一致性检查方案，重点从经销商/改装厂意识提升、委改产品监督管理、合格证更换管理系统推进委改产品合规性，对重点产品、问题产品、市场通报重点区域加大检查力度和频次。

公司邀请环保法律专家针对公司高层开展环保法律法规专项培训，内部举办多期环保标准解读培训，同时组织签订环保承诺书和环保理论知识测试，强化公司员工环保意识和能力。加强基础设施建设，积极应对GB3847-2018、GB18285-2018实施，积极推进产品环保下线检测能力建设，已建成投入使用多条环保检测线，确保满足标准要求，提升产品环保基础保障能力。

In 2019, the company adhered to legal compliance management and strengthened the inspection of various laws and regulations. The company systematically sorted out the latest national product and regulation standards, revised the company's product inspection standards, compiled an illustrated regulatory manual for modification and refitting, and formulated an annual regulatory consistency inspection program, focusing on the awareness promotion of distributors/refitting companies, and the supervision and management of products bring refitted. The certificate replacement management system promoted product compliance, and the company intensified the inspection intensity and frequency of key products, problem products, and market key areas.

The company invited environmental protection legal experts to carry out special training on environmental protection laws and regulations for the company's senior management. Multiple sessions of environmental protection standard interpretation training were organized. At the same time, the company also organized and signed environmental protection commitments and environmental protection theoretical knowledge tests to strengthen employees' environmental awareness and ability. Strengthen infrastructure construction. JAC actively responded to the implementation of GB3847-2018 and GB 18285-2018, and actively promoted the construction of offline product environmental protection testing capabilities. A number of environmental protection testing lines had been built and put into use to ensure that the standard requirements were met, and the basic environmental protection capabilities of products were improved.



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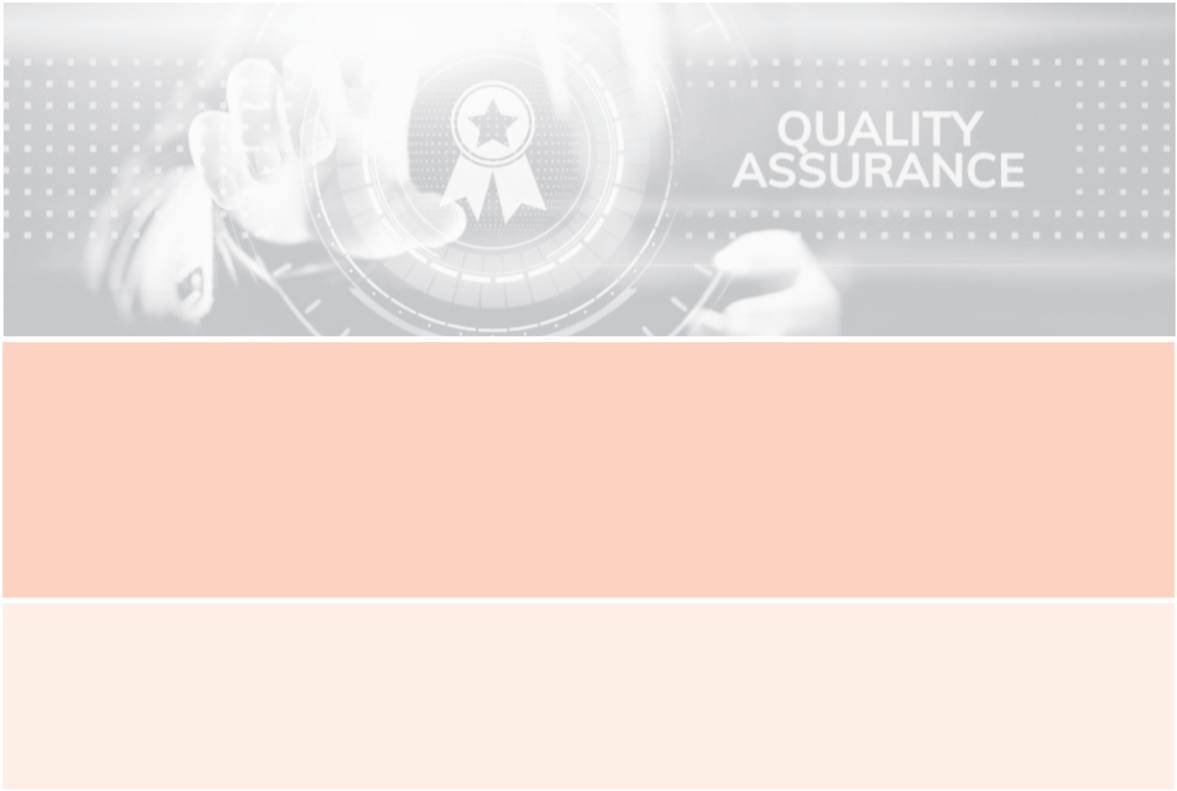
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质量工具方法推广及人才建设
QUALITY TOOL METHOD PROMOTION AND TALENT CONSTRUCTION

2019年，群众性质量活动持续开展，公司在质量管理小组评比、质量信得过班组创建、优秀六西格玛项目评比等各类质量活动中，荣获国际级奖项1个、省市级奖项74个；在中国质量协会成立40周年纪念大会上，公司荣获“TQM 40周年杰出推进单位”荣誉，质量管理工作受到中质协的全面肯定。



In 2018, mass quality activities continued to be carried out. The company won 2 international awards and 6 national awards in various quality activities such as quality management team evaluation, quality trustee team creation, excellent Six Sigma project evaluation and QC group story presentation. There are 42 provincial and municipal awards, among which the JAC international company “Woodpecker” QC Group won the “International Quality Management Group Meeting Gold Award”, and the light commercial vehicle manufacturing company “Sunrise” QC Group won the “International Quality Management Group Meeting Silver Award”.



产品适应性试验
PRODUCT ADAPTABILITY TEST



公司坚持加大整车试验验证投入，持续开展环境适应性试验、可靠性试验，提升产品可靠性与耐久性。2019年在嘉悦A5项目中开展大众质保路试，通过城市道路、高速环道、农村道路、高速工况、耐久路等多种路况验证，对投放市场新产品进行确认，提前发现质量问题分析整改，同时邀请大众专家进行分析改进，吸取先进质量改进经验，有效提升产品质量。

The company insisted on increasing investment in vehicle testing and verification, and continued to carry out environmental adaptability testing and reliability testing to improve product reliability and durability. In 2019, the quality assurance road test which took Volkswagen as benchmark was carried out in the Jiayue A5 project. Through the verification of various road conditions such as urban roads, highspeedcircular roads, rural roads, durable roads, etc., the new products launched into market were confirmed, and the quality problems were found in advance for analysis and correction. At the same time, the Volkswagen experts were invited to analyze and propose improvement so that JAC would absorb advanced quality improvement experience, and effectively improve product quality.



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绿色发展

建设生态安全型企业

GREEN DEVELOPMENT

Building an Ecologically Safe Enterprise



公司坚决履行社会责任，积极响应国家号召，贯彻发展循环经济、完善生态产业链、创建资源节约型企业 和环境友好型企业的发展思路；始终坚持把构建循环经济、建设绿色企业的发展思路系统贯彻于生产经营 管理中，做到在发展生产中保护环境，在保护环境中促进生产发展，实现经济、社会、环境三个效益的统一 与健康发展。报告期内，公司未发生重大环境污染与破坏事故。

JAC has always adhered to systematically implement the development ideas of constructing recycling economy and building a green enterprise into the production, management and management to protect the environment in the development of production and operation management, in order to protect the environment during the development of production and promote the development of production in the protection of the environment, and achieve the unified and healthy development among economic, social and environmental benefits. During the reporting period, JAC did not experience major environmental pollution and damage accidents.

ENERGY CONSERVATION AND EMISSIONS REDUCTION SYSTEM GUARANTEE

节能减排体系保障

公司节能减排领导小组为常设机构，由公司总经理任组长、总经理助理为常务副组长，各事业部总经理为副组长、事业部分管领导为成员，并设立相关职能部门负责具体实施的工作小组，系统协调部署全公司的节能减排工作。

The company's leading group for energy conservation and emission reduction is a permanent institution, with the general manager as the group leader and the general manager assistant as the executive deputy group leader, and the general manager of each business division as the deputy group leader and the business division's management leader as the members. In addition, relevant functional departments are set up to take charge of the specific implementation of the working group to coordinate and deploy the energy conservation and emission reduction work of the whole company systematically.

公司分层级制定节能管理目标，分解纳入各事业部年度KPI业绩合同。同时结合目标指标和年度节能重点工作及政府节能、节水管理两项标准要求，形成内部环保、节能、节水评价标准，并将考评结果纳入年度管理评价稽核范畴，责任落实机制不断得到完善，节能降耗水平不断提升。

The company establishes energy saving management objectives at different levels, and decomposes and incorporates annual KPI performance contracts of each business unit. At the same time, the evaluation standards of internal environmental protection, energy conservation and water conservation were formed by combining the target index, key annual work of energy conservation and government energy conservation and water conservation management, and the evaluation results were included in the scope of annual management evaluation and audit. The responsibility implementation mechanism was constantly improved, and the level of energy conservation and consumption reduction was constantly improved.



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ACTIVELY PROMOTE THE APPLICATION OF ENERGY-CONSERVATION AND ENVIRONMENTAL PROTECTION NEW TECHNOLOGY

积极推进节能环保新技术应用

公司不断探索，研发节能环保新技术，采用先进技术工艺和设备，持续提高资源利用率，恪守企业社会责任，积极参与节能减排行动。

The company has been exploring,developing new energy saving and environmental protection technologies,adopting advanced technologies and equipment,continuously improving the utilization rate of resources,abiding by the corporate social responsibility, and actively participating in the action ofenergy saving and emission reduction.

空压机并网运行 Merger operation of air compressors

公司配有压缩空气独立供气系统；2019年推行实施共享生产，供气系统满足生产且有剩余空间存在能源浪费现象，将现有系统并网运行后，全年可节约费用约73万元。

The company is equipped with an independent compressed air supply system; after the implementation of shared production in 2019, it was found that the air supply system met production and there was energy waste in the remaining space. Therefore, after the existing system was merged, the annual cost would be saved by about 73 Ten thousand yuan.



73
万元
全年可节约费用约
The year
will save the cost

锅炉房热水供给方式优化 VIGOROUSLY PROMOTE SOLAR PHOTOVOLTAIC PROJECTS

30.72
万元
全年可节约费用约
The year
will save the cost



公司能源中心锅炉房用于涂装前处理工艺和面漆空调热水供应，供给温度统一供给70度以上热水，存在较大能源浪费现象。公司通过分析涂装工艺，将热水锅炉供水方式进行优化，优化后全年节约费用约30.72万元。

The boiler room of the company's energy center was used for the process before painting and the hot water supply of the airconditioning in topcoat workshop, uniformly supplying hot water above 70 degrees, and there was plenty of energy waste. The company optimized the water supply mode of the hot water boiler by analyzing the coating process, and saved about 307,200 yuan throughout the year after the optimization.

能源信息化系统建立运行 Establishment and operation of the energy information system

2019年公司新港基地能源信息化系统建设投入费用达164.8万元，目前初步建立智能化能源管控系统。该系统由仪表层、通讯层、应用层分层管理，具备遥测、遥信、遥控、遥调等功能，已实现对基地内电能、给水、天然气、光伏、地热等公用资源消耗数据自动采集监测功能；对空压机系统、制冷站系统等公用动力及配套设施的部分监控功能；实现供气压力、功率因素、冷热水温度等异常信息的在线预警。



164.8
万元
建设投入达
Construction
Investment

In 2019, the company invested 1.648 million yuan in the energy information system construction for Xingang base, and an intelligent energy management and control system had been initially established. The system was managed hierarchically by the instrument layer, communication layer, and application layer, which was equipped with functions such as telemetry, remote signaling, remote control, and remote adjustment. It had realized the automatic collection and monitoring of the consumption data of public resources such as electric energy, water supply, natural gas, photovoltaic, and geothermal in the base. It was able to realize part of the monitoring function of public power and supporting facilities such as air compressor system and refrigeration station system; It could realize online warning of abnormal information such as air supply pressure, power output, cold and hot water temperature.

营造绿色文化氛围 CREATING A GREEN CULTURAL ATMOSPHERE

公司全面开展绿色文化建设，在公司全体员工中形成共同节约有效利用资源、保护和改善环境价值观念，并贯彻于生产经营管理的实践中；同时坚定不移地走可持续发展之路，打造公司特有的“绿色文化”氛围。

The company carries out the construction of green culture in an all-round way, forms the value concept of jointly saving and effectively using resources, protecting and improving the environment among all the staff of the company, and implements it in the practice of production, operation and management. At the same time, JAC takes unswervingly the road of sustainable development to create a unique "green culture" atmosphere.



节水宣传
Water Saving Publicity

2019年5月11日—17日开展第28届全国城市节水宣传周活动，此次活动以“建设节水城市，推进绿色发展”为主题。根据合肥市《合肥市节约用水办公室关于开展2019年全国城市节水宣传周活动的通知》合节水〔2019〕6号相关文件要求，公司积极策划2019年节水宣传周专项活动规划，自主开展形式多样的节水宣传活动，对节水器具整体运行情况进行检查并完善计量器具台账。

Water-saving publicity: the 27th national city water-saving publicity week will be held from May 13 to 19, 2018, with the theme of "implementing national water-saving actions and making water-saving a habit". According to the notice of the "Notice on Launching the 2018 National Urban Water Conservation Publicity Week" issued by the Hefei Municipal Water Conservation Office, the company actively planned the special activities of the 2018 Water Conservation Publicity Week and independently carried out various forms of water conservation publicity activities. Check the overall operation of the water-saving appliance and improve the metering account.



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GREEN DEVELOPMENT
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OPENLY DEVELOPMENT
开放发展



SHARING DEVELOPMENT
共享发展



工业节能主题活动
Industrial Energy Conservation Theme Activities

2019年7月14日,合肥市经济和信息化局组织召开“2019年合肥市工业节能主题活动”,公司承接编制“2019年合肥市工业节能主题活动计划”,并按计划组织落实,同时组织公司各单位积极参与。

On July 14, 2019, Hefei Economic and Information Technology Bureau organized the "2019 Hefei City Industrial Energy Conservation Theme Activities". The company undertook the preparation of the "2019 Hefei City Industrial Energy Conservation Theme Activities Plan" and implemented according to the plan, and all units of the company were organized to participate.



绿色发展 节能先行

Green Development, energy conservation first

2019合肥市工业节能

2019 Hefei City Industrial Energy Conservation Theme Activities

ENERGY SAVING AND EMISSION REDUCTION PERFORMANCE

节能减排绩效



指标 Index	2019年 Year of 2019	2018年 Year of 2018
环保总投资 (万元) Total investment of environmental protection (ten thousand Yuan)	2127.83	2812.17
COD排放量 (吨) COD emissions (ton)	36.763	43.8
废水排放量 (吨) Discharge amount of wastewater (ton)	850716	985105
废渣排放量 (吨) Discharge amount of slag (ton)	1252.976	2252.35
单位产值水耗 (吨水/万元) Water consumption (ton/ten thousand Yuan)	0.31	0.32

指标 Index	2017年 Year of 2017	2018年 Year of 2018	2019年 Year of 2019
工业固废综合利用率 Comprehensive utilization of industrial solid waste (%)	89	89	89
工业用水重复利用率 Industrial water reuse (%)	93.7	86.67	89.64

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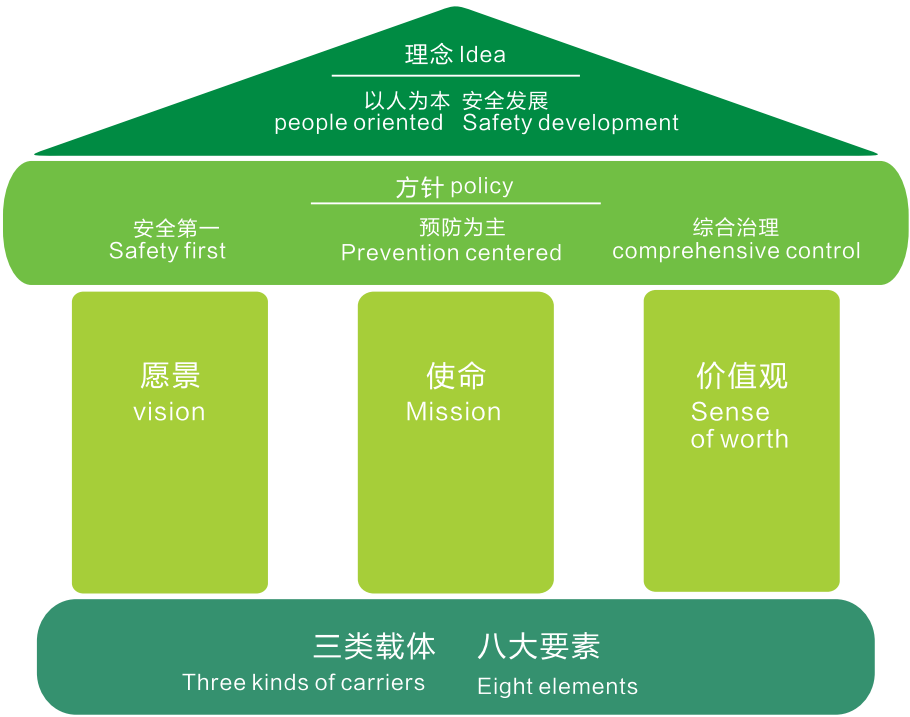
GREEN DEVELOPMENT
绿色发展
- 

OPENLY DEVELOPMENT
开放发展
- 

SHARING DEVELOPMENT
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SOLID GUARANTEE FOR SAFE PRODUCTION AND SMOOTH OPERATION

坚实保障安全生产平稳运行



公司贯彻落实省、市及行业主管部门安全生产相关要求，坚持“依法合规安全发展”理念，遵循“安全第一、预防为主、综合治理”方针；构建安全文化建设“引领模块”，引领安全文化建设三类载体推进，严格按照导则八要素，拉动过程建设、系统评审工作，落实企业主体责任。

The company implements the relevant requirements for safety production of provincial, municipal and industrial authorities, adheres to the concept of “legal compliance and safety development”, and follows the principle of “safety first, prevention first, comprehensive management”; the company builds a “leading module” for safety culture construction, leading the three types of carrier construction in the construction of safety culture, strictly in accordance with the eight elements of the guidelines, stimulating the process construction and system review, and implementing the main responsibility of the enterprise.

安全主题活动 SECURITY THEMATIC ACTIVITIES

安全责任主题宣讲
Safety responsibility
theme presentation

安全知识咨询日
Safety knowledge
consulting day

安全漫画评比
Comparisons
of Safety Cartoons

形式多样的宣传活动
Various forms
of publicity activities



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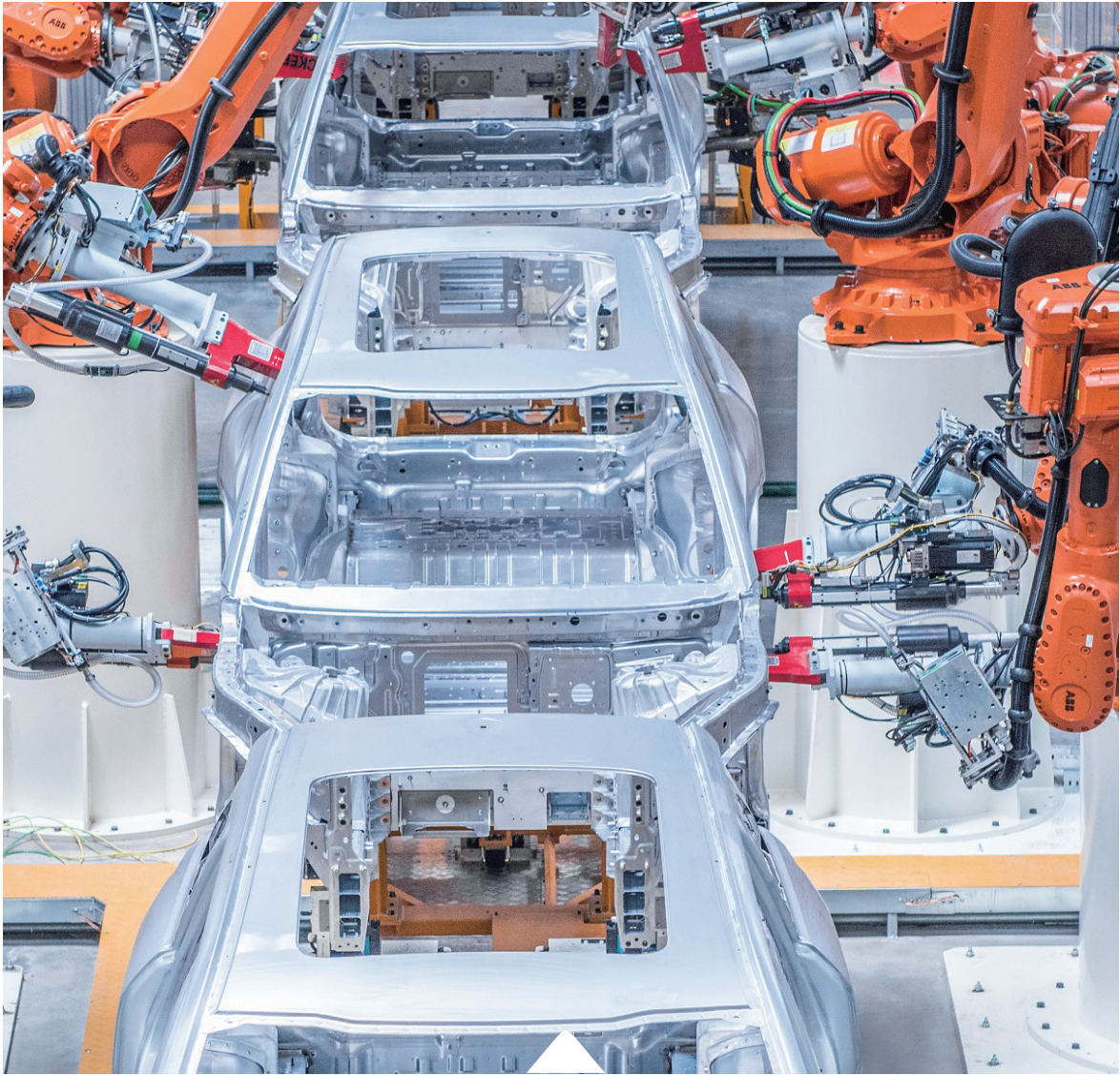
OPENLY DEVELOPMENT
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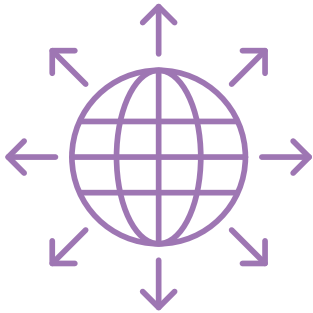
安全管理绩效
SAFETY MANAGEMENT PERFORMANCE

危险源识别管理 Hazard source identification management	一般危险源 General hazards	三非及特别意外模式危险源项 Three non and unexpected hazards	重要危险源项 Important hazards	分布 Distribution
	20425 项 items	1442 项 items	26 项 items	632个点 places
公司级安全检查 Corporate level safety check	各类安全检查 All kinds of safety inspection	排查安全隐患 Troubleshooting potential safety hazard	完成整改 Rectification	整改率 Rectification rate
	78 次 items	2863 项 items	2863 项 items	100%
事业部级自查自改 Self-examination and self-improvement for departments	累计排查重大安全隐患 Investigating potential safety problems	累计排查一般安全隐患 Investigating general safety problems	累计整改 Rectification	整改率 Rectification Rate
	无	14352 项 items	14352 项 items	100%
职业健康管理 Occupational health management	职业危害作业点 Occupational hazards operating places	检测达标率 Rate of reaching the standard	职业健康体检人数 The number of people having occupational health examination	体检率 Physical examination rate
	707 个 units	95.3%	1164 人 person	100%
教育培训 Education training	专业培训 Professional Training	参培人数 Participating people	操作类资格取证 Certification acquisition for operation class	管理类资格取证 Certification acquisition for management class
	56 次 times	1958 人 person	896 人 person	193 人 person
安全正激励 Positive inspiration of safety	一线安全奖励 Safety rewards	安全主题活动 Safety theme activity	安全QC项目 Safety QC projects	
	1100 万元	40 万元	6 万元	
安全投入 Safety investment	安全投入计划项目 Safety investment plan projects	计划完成率 Fulfillment completion rate	安全投入资金 Safety investment capital	预算完成率 Budget completion rate
	257 项 items	92 %	2548.18 万元	92.2 %
事故管理 Accident management	工伤事故 Work injury accident	千人负伤率 Injury rate/one thousand people	公司控制指标 Company control index	
	0 起	0.04 %	不大于1.6 %	
交通管理 Traffic management	联合检查 Joint inspection	查处违章 Investigate and punish the violation of traffic rules	驾驶员考评 Driver's evaluation	合格率 Percent of pass
	54 次	62 起	1454 人	94.8 %



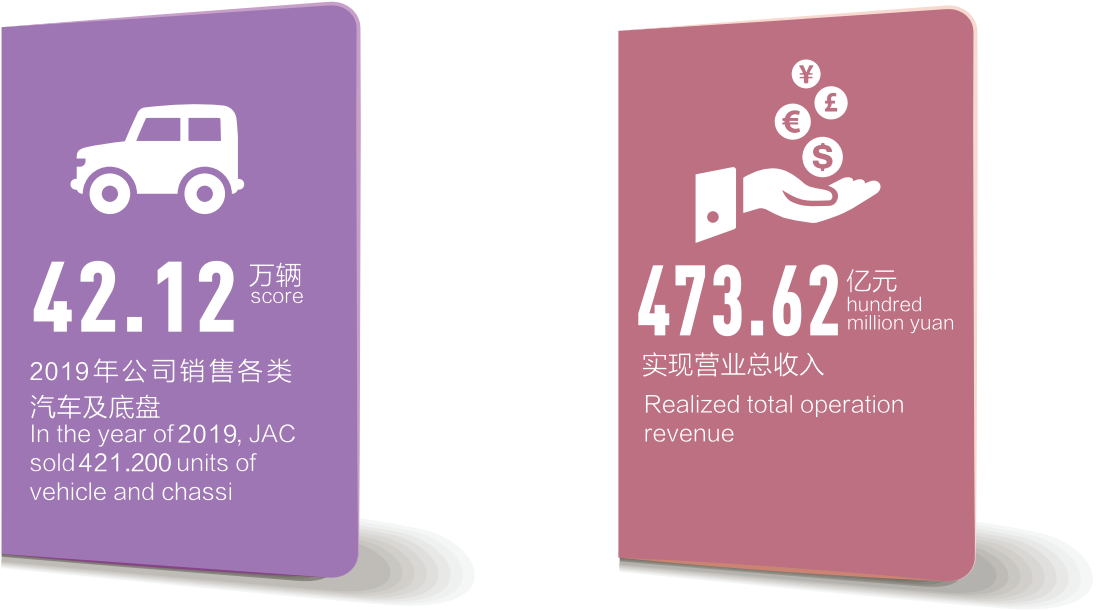
开放发展
共创互利合作新格局

OPEN DEVELOPMENT
Create a new era of mutually beneficial cooperation



MARKET COMPETITIVENESS HAS BEEN STEADILY IMPROVED.
市场竞争力稳步提升

2019年公司经营指标概述
OVERVIEW OF THE COMPANY'S BUSINESS INDICATORS IN 2019



获奖情况
AWARDS

颁奖单位 Reward bureau	获得奖项 Award
中国汽车工程学会 SAE-China	中国汽车工业科学技术进步奖 China Automotive Industry Science and Technology Progress Award
中国社科院经济学部企业社会责任研究中心 Corporate Social Responsibility Research Center, Economics Department, Chinese Academy of Social Sciences	中国社会责任杰出企业奖 China Outstanding Corporate Social Responsibility Award
新浪汽车 Sina Auto	最佳家用SUV-瑞风S4 Best Family SUV-Refine S4
中国机械工业联合会 China Machinery Industry Federation	2019年度三四级汽车市场最受欢迎皮卡品牌-江淮帅铃皮卡 The most popular pickup brand in the third and fourth tier auto market in 2019-JAC Shuailing pickup
商用汽车新闻 Commercial Car News	节油冠军——格尔发A6II Fuel Saving Champion-Gallop A6II
商用汽车新闻 Commercial Car News	节油冠军——骏铃轻型卡车 The first choice for national government procurement law enforcement duty in 2019-Refine series MPV
汽车与运动 Car and Sport	技术创新奖-江淮纯电动系统 Technology Innovation Award-JAC Pure Electric System

产品市场突出表现
OUTSTANDING MARKET PERFORMANCE OF THE PRODUCT

2019年
1月9日
On January 9

“科技引领 品质生活”——和行约车上线暨江淮iEVA50网约车千台交车盛典在江淮汽车技术中心隆重举行。
Technology Leads to Quality Life—the launch of Hexing car-hailing service and the grand ceremony regarding the delivery of 1,000 iEVA50 electric car produced by JAC for online car-hailing was held at JAC R&D Center.

2019年
3月22日
On March 22th

江淮首批30台格尔发A5W6 × 4天然气自卸渣土车正式交付河北邢台宏鼎建筑公司，助力蓝天保卫战。
JAC'S first batch of 30 Gallop A5W 6 × 4 natural gas dump trucks was officially delivered to Hongding Construction Company based in Xingtai city, Hebei province to help defend the blue sky.

2019年
5月17日
On May 17

备受关注的“科技引领 大众e行”——江淮新能源iEVA50网约车交付盛典在杭州隆重举行。
The highly-regarded "JAC New Energy iEVA50 Car-hailing Delivery Ceremony" was grandly held in Hangzhou.



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开放发展



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产品市场突出表现
OUTSTANDING MARKET PERFORMANCE OF THE PRODUCT

2019年
7月15日
On July 15nd

四川国网累计采购的90台江淮纯电动皮卡分别在成都、南充交付。
JAC pure electric pickups purchased by Sichuan State Grid were delivered in Chengdu and Nanchong respectively.



2019年
7月3日
On July 3th

以“缘聚、同行、共精彩”为主题的大客户交车仪式在江苏盐阜隆重举行，多台瑞风M4成功交付盐阜公路运输集团公司。
The delivery ceremony for fleet customers with the theme of "Gathering, Going Together, Sharing Wonderfulness" was held in Yanfu, Jiangsu. Plenty of Refine M4 were successfully delivered to Yanfu Highway Transportation Group.



2019年
7月26日
On July 26

50台江淮格尔发K5在宁波正式交付给电集网，用装备诠释新时代的港口运输。
50 JAC Gallop K5 trucks were formally delivered to the power collection network in Ningbo to open the new era of port transportation.



2019年
9月25日
On September 25

江淮骏铃&呆萝卜战略合作签约暨首批300台交车仪式在江淮汽车新港基地顺利举行。
Strategic cooperation signing and the first batch of 300 vehicles delivery ceremony between JAC Junling & Dai Luobo were successfully held at JAC Xingang base.



产品市场突出表现
OUTSTANDING MARKET PERFORMANCE OF THE PRODUCT

2019年
9月29日
On September 29

首批江淮新能源iEVS4警用车交车仪式在山西省临县公安局交警大队举行。
The delivery ceremony of the first batch of JAC New Energy iEVS4 police vehicles was held at the Traffic Police Brigade of the Linxian Public Security Bureau of Shanxi Province.



2019年
10月28日
On October 28

批量瑞风M4顺利交付海拉尔区城市管理综合执法局,助力呼伦贝尔市城市执法。
The batch Ruifeng M4 was successfully delivered to the Comprehensive Law Enforcement Bureau of Urban Management in Hailar District to help the urban law enforcement in Hulunbeier City.



2019年
12月15日
On December 15

江淮汽车嘉悦A5浙江区上市暨首批用户集中交车典礼在宁波举行。
The launch ceremony of JAC Jiayue A5 in Zhejiang province and a centralized delivery ceremony of the first batch of users was held in Ningbo.





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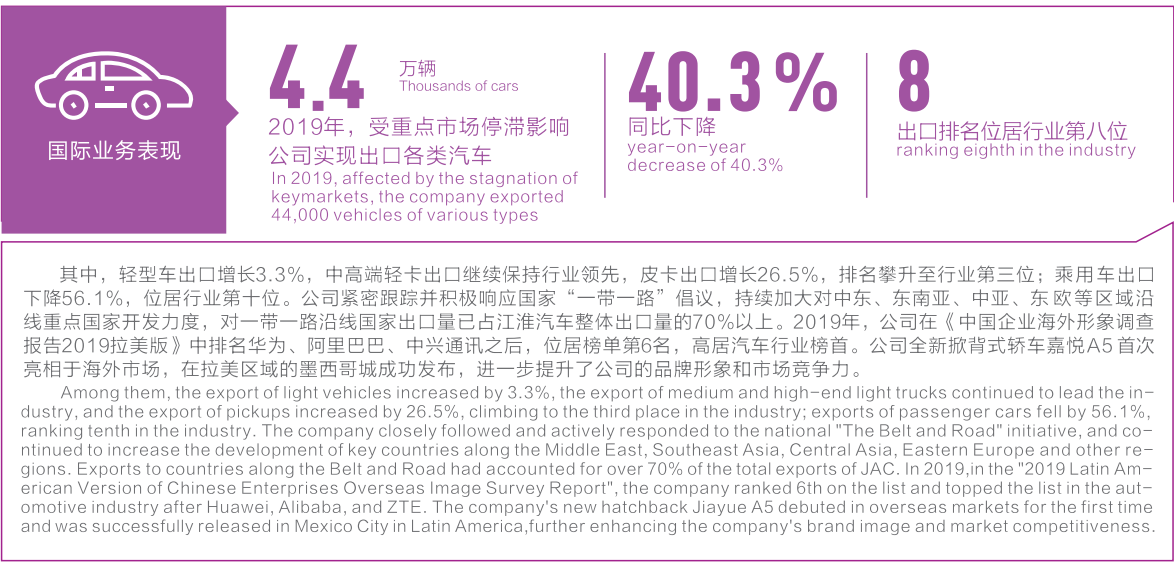
OPENLY DEVELOPMENT
开放发展



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INTERNATIONAL MARKET POSITION IS FURTHER CONSOLIDATED

国际市场地位进一步巩固



江淮汽车在全球多个市场保持着领先地位,并实现突破。 During the report period, JAC maintained its leading position in many markets around the world and achieved breakthroughs.

报告期间,江淮汽车狠抓重点项目和结构调整,保障业务健康、可持续发展:轻卡业务聚焦行业大客户开发,联合经销商开展精准营销,建立TCO模型并积极实践,成功开发墨西哥啤酒公司等一批行业大客户,2019年相对标杆占有率较2018年提升3个百分点; During the reporting period, JAC paid close attention to key projects and structural adjustments to ensure healthy and sustainable business development: light truck business focused on the development of major industry customers, carried out precision marketing with distributors, established TCO models and actively implemented them, and successfully developed some major customers in the industry like Mexican beer companies. As a result, the relative share in 2019 increased by 3% compared with 2018;

皮卡业务打造培育了厄瓜多尔、智利、墨西哥、尼日利亚等规模市场,秘鲁、哈萨克斯坦实现重大突破;轻客业务深化自主营销,越南项目稳步推进; Ecuador, Chile, Mexico, Nigeria and other large-scale markets were cultivated for pickup business; Peru and Kazakhstan achieved major breakthroughs; light passenger business deepened independent marketing and The Vietnam project was progressing steadily.

乘用车业务精心调度重点项目、重点市场,有序实现主销产品的升级换代,墨西哥发布“双子星”车型暨5款纯电动汽车首次海外上市,向区域消费者展示了江淮汽车强大产品矩阵,终端深化数字化营销平台建设,强化集客及线索转化,实现成交率稳步提升; The passenger car business carefully dispatched key projects and key markets, and realized the orderly upgrading of the main products. The "Gemini" model and 5 pure electric vehicles were released in Mexico for the first time in overseas market, demonstrating the powerful product matrix of JAC to regional consumers. Construction of digital marketing platform was deepened in the terminal market and customer collection and leads conversion was strengthened, achieving a steady increase in transaction rate;

S4实现智利、玻利维亚等市场批量出口,新品上市速度加快;嘉悦A5完成海外市场首秀; S4 realized batch export in Chile, Bolivia and other markets, and sped up the launch of new products; Jiayue A5 completed its overseas market debut;

欧盟电动车攻克小批量进入一系列难关,全年出口突破500台,为后续大批量销售打下了良好基础,增强了开拓欧盟市场的信心和决心。 A small batch of electric vehicles to EU was completed after a series of difficulties, the annual export exceeded 500 units, which laid a good foundation for subsequent mass sales and strengthened the confidence and determination to explore the EU market.



国际市场大事件 EVENTS OF JAC OVERSEAS MARKETS



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国际市场大事件
EVENTS OF JAC OVERSEAS MARKETS

2019年
8月15日
On August 15th

哈萨克斯坦政府总理阿斯哈尔·马明视察江淮汽车哈萨克斯坦工厂生产经营情况，并主持召开哈萨克斯坦汽车与农机发展主题研讨会。
The Prime Minister of Kazakhstan Ashar Mamin visited JAC's Kazakhstan plant to review its production and operation and presided over a seminar on the development of Kazakhstan's automobile and agricultural machinery.



2019年
9月中旬
In mid-September

江淮汽车董事长安进出席中哈企业家委员会第六次会议暨圆桌会议。
Anjin, chairman of JAC, attended the sixth round table meeting held by the China-Kazakhstan Entrepreneur Committee.



2019年
9月下旬
In late September

400台轻卡交付墨西哥大客户，江淮汽车加速扬帆出海。
400 light trucks were delivered to Mexican fleet customers, and JAC accelerated its sailing to overseas market.



国际市场大事件
EVENTS OF JAC OVERSEAS MARKETS

2019年
9月20日
On September 20

英国德比郡议会主席考察江淮汽车，江淮汽车安进董事长、项兴初总经理陪同。
The chairman of the Derbyshire Council in the United Kingdom visited JAC, accompanied by Anjin and Xiang Xingchu, chairman and general manager of JAC respectively.



2019年
9月20日
On September 20

伊拉克总理阿德勒·阿卜杜勒马赫迪莅临江淮汽车展台参观并到访江淮蔚来生产基地，交流探讨汽车产业合作与发展。江淮汽车安进董事长、项兴初总经理陪同。
Iraqi Prime Minister Adil Abdul Mahdi visited JAC booth and visited the production base of JAC-Nio, exchanged views on the cooperation and development of the automobile industry accompanied by Anjin and Xiang Xingchu, chairman and general manager of JAC respectively.



2019年
11月13日
On November 13

J7（嘉悦A5）首次在海外亮相。
J7 (Jiayue A5) debuted for the first time in overseas market;



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CONSTRUCTION OF THE" BELT AND ROAD"
“一带一路”建设



作为第一批走出国门的中国汽车企业，公司积极践行国家“走出去”战略和“一带一路”倡议，持续加大开拓力度，从国内市场向国际化市场转型。借助国家政策的东风，江淮汽车在“一带一路”沿线国家市场取得了快速的增长，2019年，江淮汽车出口覆盖“一带一路”沿线国家80个，出口量超过3.2万辆，约占江淮汽车出口总量的四分之三，近五年累计出口30万辆，19家海外KD工厂中，有15家分布在“一带一路”沿线。2019年，共建“一带一路”进入新阶段，公司成功参与收购哈萨克斯坦最大汽车工业集团——Allur集团，成为公司开发关税同盟市场和中亚市场国际化战略的重要起点。

在阿尔及利亚、哈萨克斯坦等市场，江淮汽车顺应当地产业政策要求，开展KD组装、合资合作并持续提升地产化率，实现当地产销规模快速增长的同时，还创造大量就业岗位，推动当地汽车制造业工艺水平和规模提升，改善当地物流运输能力，为促进当地经济发展作出贡献。

As the first group of Chinese auto companies to go abroad, the company actively implements the national "going out" strategy and the "The Belt and Road" initiative, continues to increase its development efforts, and transforms from the domestic market to overseas market. With the help of the national policy, JAC has achieved rapid growth in the market of countries along "The Belt and Road". In 2019, JAC's exports covered 80 countries along "The Belt and Road", and the export volume exceeded 32,000 vehicles, accounting for approximately 75% of its overall exports. About 300,000 vehicles have been exported in the past five years. Of the 19 overseas KD factories, 15 are located along "The Belt and Road". In 2019, the joint construction of "The Belt and Road" entered a new stage. The company successfully participated in the acquisition of Kazakhstan's largest automobile industry group, Allur Group, and became an important starting point for the company to develop the customs union market and the internationalization strategy of the Central Asian market.

In Algeria, Kazakhstan and other markets, JAC has complied with the local industry policy, carried out KD assembly, joint cooperation, and continued to increase localization rate. While achieving rapid growth in the scale of local production and sales, it also created a large number of job opportunity and promoted local automobile in terms of manufacturing and production scale, improving the local logistics and transportation capacity and making its own contribution to the promotion of local economic development.



共享发展
创建幸福美好家园

SHARING DEVELOPMENT
ACHIEVEMENTS
Creating A Happy Home



CONTRIBUTION TO LOCAL ECONOMIC DEVELOPMENT 贡献当地经济发展

2019年，公司继续发挥地方经济发展的推动作用，并拉动了地区的人才及相关产业的发展，为当地的可持续发展贡献企业应尽的责任。

在合肥本部，形成了一个集制造、资本、品牌、物流和市场网络为一体的产业基地，配套零部件厂商数百家，带动周边就业人口10万多人。

In 2019, the company continued to play a role in promoting local economic development, and promoted the development of talents and related industries in the region, contributing to the local sustainable development.

In Hefei headquarters, an industrial base integrating manufacturing, capital, brand, logistics and market networks has been formed, with hundreds of supporting parts manufacturers, providing jobs for more than 100,000 people for surrounding employment.

10 万多人
ten thousands
persons

带动周边就业
Boost peripheral
employment



国内外投资建设情况 DOMESTIC AND FOREIGN INVESTMENT AND CONSTRUCTION

目前，江淮汽车在国内共有全资或控股子公司86户，其中，安徽省内64户，安徽省外22户，投资建设区域分布在国内10余个省（直辖市），涉足行业遍及汽车制造主业及上下游相关产业链。在海外，江淮汽车目前在俄罗斯、越南、肯尼亚、荷兰分别设立有合资或独资企业，并在日本和意大利建有海外技术研发中心。这些海外布局举措不仅提高了江淮汽车在国际市场的知名度，并积极促进了所在国的经济发展。

At present, JAC has 86 wholly-owned or controlled equity subsidiaries in China, including 64 in Anhui Province and 22 outside Anhui Province. The investment and construction areas are distributed in more than 10 domestic provinces (municipalities), covering the main industry of automobile manufacturing and upstream and downstream related industrial chains. For overseas market, JAC currently has joint ventures or wholly-owned enterprises in Russia, Vietnam, Kenya, and the Netherlands, and has overseas technology research and development centers in Japan and Italy. These overseas layout has not only improved JAC's reputation in the international market, but also actively promoted the economic development of the host country.

近年来，江淮汽车与大众汽车集团、蔚来汽车、康明斯发动机等国内外知名企业建立了紧密的合资合作关系，有效带动了江淮汽车的品牌提升与产品技术质量的改进，促进了相关行业和领域的创新发展。

In recent years, JAC has established close joint venture partnerships with well-known domestic and foreign companies such as Volkswagen Group, NIO, Cummins Engine, etc., which have effectively promoted the brand promotion of JAC and the improvement of product technical quality, and promoted related innovative development of industries and fields.

MAINTENANCE OF SHAREHOLDERS' INTERESTS 股东利益维护

2019年，公司共召开2次股东大会，对定期报告、关联交易、对外担保及合资合作等事项进行审议，充分发挥股东大会的决策作用，保证股东的合法权益。

In 2019, the company held 2 general meeting of shareholders to review matters such as periodic reports, related party transactions, external guarantees and joint ventures, and give full play to the decision-making role of the shareholders' meeting to ensure the legitimate rights and interests of shareholders.

投资者关系维护 INVESTOR RELATIONS MAINTENANCE

2019年，公司依托股东大会举办2场投资者交流会，通过多种交流会方式，全年共接待投资者29人次；安排投资者参观公司世界制造工厂—江淮蔚来基地与轻卡新港基地；披露定期报告、每月产销快讯和其他临时公告，让投资者及时、全面、深入和客观地了解公司的生产经营情况。

In 2019, relying on the general meeting of shareholders, the company held 2 investor exchange meetings. Through a variety of exchange meetings, a total of 29 investors were received throughout the year; investors were arranged to visit the company's world-class manufacturing plant—Jianghuai Nio Base and Light truck Xingang base; the company continued to disclose regular reports, monthly production and sales newsletters and other temporary announcements, so that investors were able to understand the company's production and operation in a timely, comprehensive, in-depth and objective manner.

“三会一层”及独立董事 “THREE MEETINGS ONE LEVEL” AND INDEPENDENT DIRECTORS

公司设立了“三会一层”及审计、战略、薪酬与考核、提名、风险管理五大专业委员会，建立起完善的法人治理结构。公司董事会中共有13位成员，其中独立董事4人，从而保障了董事会决策的科学性和相对独立性。

The company has established “Three Meetings One Level” and five professional committees of auditing, strategy, remuneration and assessment, nomination and risk management, and established a sound corporate governance structure. The company's board of directors has 13 members, including 4 independent directors, thus ensuring the scientific and relative independence of the board of directors.

公司稳定成长 THE STABLE GROWTH OF JAC

2019年公司销售各类汽车及底盘42.12万辆。

In 2019, the company sold 421,400 units vehicles and chassis of various types.

42.12 万辆
thousand
units
vehicles

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CREATE A HARMONIOUS COMMUNITY ENVIRONMENT 营造和谐社区环境

公司积极结合周边社区搭建互动促进平台，组织各级党组织开展党员进社区活动，解决人民问题，服务广大群众。公司老年大学主动与所属社区研讨老年教育的崭新模式，组建老年大学健身队、合唱团及书画研究会等社会团体。多次应邀参加省、市政府及包河区举办的书画摄影展、广场文化节、社区文艺汇演等一系列活动。既彰显了公司的良好形象，又点缀着社区文化的绚烂篇章，构建了健康向上的和谐氛围。

The company actively cooperates with surrounding communities to build an interactive promotion platform, organizes party organizations at all levels to carry out party members' community activities, solve people's problems, and serve the masses.

The senior colleges subordinate to the company actively discussed new models of senior education with their communities, and formed social organizations such as senior college fitness teams, choirs, and calligraphy and painting research associations, who had been invited to participate in a series of activities such as painting, calligraphy and photography exhibitions, square cultural festivals community art performances held by the provincial and municipal governments and Baohe District for many times . It not only highlighted the good image of the company, but also embellished the splendid chapters of community culture, and built a healthy and upward harmonious atmosphere.



PUBLIC WELFARE UNDERTAKINGS 热心公益事业

公司将参与社会公益活动作为履行社会责任的重要组成部分，坚持以“关爱弱势群体”为主线开展公益活动，并倡导企业全价值链共同参与。

The company regards participation in social welfare activities as an important part of fulfilling social responsibilities, insists on carrying out public welfare activities with “care for vulnerable groups” as the main line, and advocates the participation of all value chains of enterprises.

瑞风行动 REFINE ACTION

2019年，由江淮汽车与安徽广播电视台联手策划的大型公益活动第七季“牵手·瑞风行动”再次起航，目前已走进了30多所小学，为超过10000多名留守儿童送上温暖和关爱，成为业内极具影响力的公益品牌。

In 2019, the seventh season of the large-scale charity event jointly planned by JAC and Anhui Radio and Television Station themed as "Hand in Hand · Refine Action", set sail again. It has entered more than 30 primary schools and provided warmth and care to more than 10,000 left-behind children , becoming the most influential public welfare brand in the industry.



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“联合行动·江淮平安行”活动 “JOINT ACTION · JIANGHUAI SAFETY DRIVING" ACTIVITY

2019年，江淮汽车联合安徽省交警总队、文明办等单位发起“联合行动·江淮平安行”第四季活动，在延续前两季活动成功经验的基础上，继续秉承“安全驾驶，文明出行”理念，提高中国商用车行业安全素养。

In 2019, JAC Motors, together with the Anhui Provincial Traffic Police Corps, Civilization Office and other units, launched the fourth quarter of "Joint Action · JAC Safe Travel" event. Based on the successful experience of the previous two seasons, it continued to uphold the concept of "safe driving and civilized travel" to improve the safety literacy of China's commercial vehicle industry.



对口帮扶 COUNTERPART SUPPORT

公司始终坚持紧抓脱贫攻坚工作，坚持提高定点帮扶对象脱贫质量，切实扛起政治责任，履行社会职责。公司始终坚持抓党建促脱贫攻坚，强化责任担当，履行社会责任，以捐资捐助、慰问助学等方式对潜山市龙湾村、黄山市富溪村、六安市先生店乡等结对帮扶点进行扶贫帮困，并成立扶贫队到定点扶贫单位驻村扶贫。围绕“精准扶贫、精准脱贫”的要求制定扶贫工作方案，推动脱贫攻坚取得新进展。2019年，持续加大扶贫资金投入和就业支持、产业扶贫、教育扶贫的力度，助力龙湾村打赢脱贫攻坚战取得重大进展，圆满完成2019年对口扶贫各项任务，持续巩固“村出列”的成果。

JAC has always adhered to the work of poverty alleviation, insisted on improving the quality of poverty alleviation of designated assistance targets, and earnestly shouldered political responsibilities and performed social responsibilities. The company has always adhered to party building to promote poverty alleviation, strengthened responsibility, and fulfilled its social responsibilities. It provided paired assistance to Longwan Village in Qianshan County, Fuxi Village in Huangshan City, and Mr. Dian Township in Lu'an City through donations and condolences. Alleviate the poor, and set up a poverty alleviation team to settle the poverty alleviation in the village by designated poverty alleviation units. Work plans for poverty alleviation were formulated around the requirements of "precise poverty alleviation and targeted poverty alleviation" to promote new progress in poverty alleviation. In 2019, continue to increase poverty alleviation funding and employment support, industrial poverty alleviation, and education poverty alleviation, and help Longwan Village to win the battle against poverty to make significant progress, successfully complete the tasks of corresponding poverty alleviation in 2019, and continue to consolidate the "village out of the queue" Results.



CULTIVATE PROFESSIONAL VOLUNTEER TEAM 培育专业化志愿者队伍

为规范志愿者队伍建设，围绕企业和社会的双重需求，江淮汽车坚持“管理工作规范化、服务工作特色化”的工作目标，全面推广“志愿汇”APP，构建公司、二级团委、基层支部3层次青年志愿服务体系。2019年，江淮汽车打造一批青年志愿者服务项目，有效践行“服务员工、服务企业、回报社会”的志愿服务宗旨，积极响应合肥市中心血站号召，组织公司全员开展无偿献血活动，缓解了合肥市血库的压力。

In 2019, JAC Motors, together with the Anhui Provincial Traffic Police Corps, Civilization Office and other units, launched the fourth quarter of "Joint Action · JAC Safe Travel" event. Based on the successful experience of the previous two seasons, it continued to uphold the concept of "safe driving and civilized travel" to improve the safety literacy of China's commercial vehicle industry.



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KEY PERFORMANCE LIST

关键绩效表

市场绩效指标 Market performance indicators	2019年 Year of 2019	2018年 Year of 2018	2017年 Year of 2017
营业收入（万元） Business income (ten thousand yuan)	4728604.37	5009174.75	4914619.06
资产负债率（%） Assets and liabilities(%)	68.75	71.10	65.74
研发投入（万元） R&D investment (ten thousand yuan)	160406.77	213107.60	199704.90
合同履约率（%） Contract performance rate (%)	100%	100%	100%
社会绩效指标 Social performance indicators	2019年 Year of 2019	2018年 Year of 2018	2017年 Year of 2017
纳税额（万元） Tax amount (ten thousand yuan)	110752.10	148600	200385
员工总人数（人） Total number of employees (person)	25464	29877	30469
劳动合同签订率（%） Labor contract signing rate (%)	100%	100%	100%
社会保险覆盖率（%） Social insurance coverage (%)	100%	100%	100%
工会覆盖率（%） Union coverage	100%	100%	100%
女性管理者比例（女：男） Ratio of female managers (female: male)	1:5.77	1:6.74	1:10.95
残疾人雇佣率（%） Employment rate of disabled persons (%)	0.62%	0.44%	0.44%
员工体检覆盖率（%） Staff medical coverage (%)	100%	100%	100%
职业病发生率（%） Occupational disease incidence (%)	0%	0%	0%

员工培训总投入（万元） Total staff training input (ten thousand yuan)	647	1198	1037
员工培训覆盖率（%） Staff Training Coverage (%)	100%	100%	100%
人均培训时间（学时） Per capita training time (class hour)	80.1	80.4	94.62
员工满意度（分） Employee satisfaction (points)	78.7	81.2	80.14
员工敬业度（分） Employee dedication (points)	79.6	83.65	82.48
员工流失率（%） Turn over rates (%)	14.33%	11.2%	9.11%
公益捐赠（万元） Public welfare donation (ten thousand yuan)	1060	1164	76.95
志愿者人数（人） Number of volunteers (persons)	1038	1038	600
环境绩效指标 Environmental Performance Indicators	2019年 Year of 2019	2018年 Year of 2018	2017年 Year of 2017
环保总投资（万元） Total investment in environmental protection (ten thousand yuan)	2127.83	2812.17	2915.6
单位产值水耗（吨水/万元） Water consumption of per unit output (tons of water/ten thousand yuan)	0.31	0.32	0.26
COD排放量（吨） COD emissions (tons)	36.76	43.8	57.19
工业固废综合利用率（%） Comprehensive utilization of industrial solid waste (%)	89	89	89
工业用水重复利用率（%） Industrial water reuse (%)	89.64	86.67	93.76

2020 OUTLOOK

展望 2020

2020年,公司将以习近平新时代中国特色社会主义思想为指导，牢牢把握高质量发展的要求，继续深入践行“敬客经营、质量为本、求真务实”的核心价值观，强化社会责任管理体系建设，矢志追求为全球客户制造更好的产品，创建世界知名汽车品牌。

In 2020, the company will take Xi Jinping's "new era of socialism with Chinese characteristics" as the guide, firmly grasp the requirements of high-quality development, and continue to deeply practice the core values of "customer-oriented management, quality-oriented policy, truth-seeking and pragmatic" and strengthen social responsibility. The management system is built to pursue the creation of better products for customers around the world and to create world-renowned car brands.

责任指标 Responsibility indicator	展望2020 2020 Outlook
社会责任管理体系建设 Social responsibility management system construction	<ul style="list-style-type: none">健全和完善公司社会责任管理体系，合理制定2020年社会责任年度绩效指标 Improve and complete the corporate social responsibility management system and reasonably formulate the 2020 social responsibility annual performance indicators落实企业社会责任，强化社会责任工作规划，系统开展社会责任管理活动 Implement corporate social responsibility, strengthen social responsibility work plan, and systematically carry out social responsibility management activities进一步强化社会责任工作与公司品牌建设工作的融合 Further intensify the integration of social responsibility and brand building继续完善企业与利益相关方的沟通机制 Continue to improve the communication mechanism between enterprises and stakeholders,继续完善社会责任报告指标体系 Continue to improve the social responsibility report indicator system定期开展社会责任培训工作 Conduct social responsibility training regularly

经济发展责任 Economic development	<ul style="list-style-type: none">以效益为中心，以变革为动力，用求真务实的态度，全面提升企业经营能力 Centering on efficiency, taking change as the driving force, and adopting the attitude of seeking truth and being pragmatic, fully improve the company's operating capability促进产业结构升级，推进经济增长方式进一步转变 Promote the upgrading of industrial structure and enhance the further transformation of economic growth mode加大巩固产品在国内各细分市场占有率，牢固商用车在海外市场的领先地位，推进乘用车在海外市场的优势地位 Strengthen market share of consolidated products in various domestic market segments, strengthen the leading position of commercial vehicles in overseas markets, and promote the superior position of passenger vehicles in overseas markets注重周边地区建设，为当地的经济发展和构建和谐社会贡献力量 Pay attention to the construction of the surrounding areas, contribute to the local economic development and build a harmonious society.
自主创新责任 Independent innovation	<ul style="list-style-type: none">坚持“节能、安全、环保、智能、网联、舒适”关键技术研发路线，深化一主四辅次研发体系 JAC always adheres to the R&D guideline of key technology of “energy saving, environmental protection, safety, intelligence, network connection and comfort” deepen the development system of one primary four – aided research”强化NAM流程研发管理，以市场为基础，精准把握并控制研发项目的投入产出比 Strengthen the R&D management of NAM process, based on the market, accurately grasp and control the input-output ratio of R&D projects推进GDI、DCT技术成果运用 Promote the application of GDI and DCT technologies推进智能网联技术
员工成长责任 Employee growth	<ul style="list-style-type: none">坚持“以人为本”的管理理念，为员工创造更优的工作环境 Adhere to the "people-oriented" management philosophy to create a better working environment for employees继续完善员工福利保障机制，提高员工生活质量和幸福指数 Continue to improve employee welfare protection mechanism and provide employees with quality of life and happiness index注重员工职业生涯规划，完善员工培训体系，加大培训费用投入，搭建员工成长平台 Pay attention to employee career planning, improve employee training system, increase investment in training costs, and build a platform for employee growth加强民主管理和民主监督，维护员工合法权益，丰富员工精神生活，营造和谐企业氛围 Strengthen democratic management and democratic supervision, safeguard the legitimate rights and interests of employees, enrich employees' spiritual life, and create a harmonious corporate atmosphere

节能环保责任 Energy-saving and environmental protection	<ul style="list-style-type: none">继续完善环境管理体系，全面实现2020年各项环境能源管理目标 Continue to improve the environmental management system and fully realize all environmental energy management goals in 2020深耕企业绿色文化，倡导低碳环保，积极参加环境保护公益活动 Deeply cultivate green corporate culture, advocate low-carbon environmental protection, and actively participate in environmental protection charity activities加大环保总投资，继续推广绿色工程建设 Increase the total investment in environmental protection and continue to promote the construction of green projects继续实施绿色生产制造，推进能源资源循环利用、环保创新等举措 Continue to implement green production and manufacturing, promote energy resources recycling, environmental protection innovations and other initiatives
精益生产责任 Refining production	<ul style="list-style-type: none">继续完善质量管理体系，强化产品质量管控机制，确保产品合格率 Continue to improve the quality management system, strengthen the product quality control mechanism, and ensure product qualification rate持续深入打造“品质JAC”，积极鼓励员工开展质量改善工作，提升全员质量责任意识 Continue to build "quality JAC" and actively encourage employees to carry out quality improvement work and improve the sense of responsibility of all employees继续完善安全生产管理体系，健全安全管理网络，以正激励为导向，提升全员安全生产责任意识，圆满完成2020年安全生产责任指标 Continue to improve the safety production management system, improve the safety management network, take the positive incentive as the guide, improve the awareness of safety responsibilities of all employees, and successfully complete the safety production responsibility index for 2020
采购管理责任 Purchasing management	<ul style="list-style-type: none">继续完善和优化供应体系，建设主机厂商与配套企业的学习型供应链，确保竞争力优势 Continue to improve and optimize the supply system, build learning-oriented supply chains for manufacturers and supporting companies, and ensure competitive advantages继续打造绿色供应链，严格鉴别供应商运营资质，督促供应商加强资源节约和环境保护行为 Continue to build a green supply chain, strictly identify supplier operating qualifications, and urge suppliers to strengthen resource conservation and environmental protection继续提升本地化采购比例 Continue to increase the proportion of localized purchases

守法合规责任 Law compliance	<ul style="list-style-type: none">严格遵守国际法律法规，深入开展廉洁风险防控工作 Strictly abide by international laws and regulations and conduct in-depth prevention and control of integrity严格遵守合同法及商业规则，坚持诚信经营，加强战略合作，实现与利益相关方共同发展 Strictly abide by the contract law and business rules, adhere to integrity management, strengthen strategic cooperation, and achieve common development with stakeholder完善企业内控体系建设，降低企业运营风险 Improve the internal control system of the enterprise and reduce the operational risk加强守法合规培训力度，规范企业管理准则 Strengthen law compliance training and standardize corporate management guidelines
用户满意责任 Customer satisfaction	<ul style="list-style-type: none">坚持“敬客经营、服务销车”的营销理念，建立健全公司级以客户为中心的营销管理体系 Adhere to the marketing concept of "customer-oriented and service-oriented" and establish and improve the company-level marketing management system that is customer-centered强化售后服务能力，打造一流的服务品牌，为用户提供满意服务 Strengthen after-sales service ability, build first-class service brand, provide users with satisfactory service深耕质量文化建设，积极保持与用户沟通，建立信任的双方关系，提升品牌的忠诚度 Deepen the quality culture construction, actively maintain communication with users, establish trust between the two parties, and increase brand loyalty
社会公益责任 Social Charity	<ul style="list-style-type: none">积极参与社区建设，建立良好的企业公民形象 Actively participate in community building and establish a good corporate citizenship积极参与重大社会问题的协助与帮困，努力创造就业机会 Actively participate in the assistance of major social issues and strive to create employment opportunities以“关爱弱势群体”为公益重点，开展有效的公益特色活动及项目 Taking "Care for vulnerable groups" as the main theme of public welfare activities, carry out effective public welfare activities and projects积极打造具有特色的志愿者队伍 Actively create a distinctive volunteer team

SUSTAINABILITY REPORT

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	G4-EN10	不适用
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	G4-EN14	不适用
	G4-EN15	未涉及
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	G4-HR6	无此类情况
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	G4-HR9	无此类情况
	G4-HR10	未涉及
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	G4-PR9	无此类情况

RELATED PARTY EVALUATION

相关方评价 EVALUATION FROM RELATED PARTIES

《报告》结合绿色环保、开发共享等发展理念，充分阐述江淮汽车的企业社会责任感。全面披露了江淮汽车的核心价值观，江淮汽车坚持携手各相关方共同创造经济、社会和环境综合价值最大化的履责过程，同时，江淮汽车积极回馈社会，发挥自身资源优势，持续开展公益活动，为社会奉献爱心，树立了良好的企业形象。

中国石化润滑油有限公司华东分公司

The "Report" combines development concepts such as green environmental protection and shared development and fully expounds JAC's corporate social responsibility concept. This report has fully disclosed the core values of JAC. JAC adheres to the process of duty performing with all relevant parties to create maximum comprehensive economic, social and environmental value. At the same time, JAC actively contributes to the society, leverages its own resource advantages, and continues to carry out public welfare activities. It has dedicated love to the society and established a good corporate image.

Sinopec Lubricant Co., Ltd. East China Branch

《报告》诠释了江淮汽车实践向纵深发展，科技创新、产品和服务、绿色出行等多方面的履责绩效。彰显出“大湖名城，创新高地”的优质形象。同时将会按汽车为社会经济建设和整个中国汽车行业建设贡献力量之余，也在积极主动承担更多的社会责任，为社会的可持续发展，和谐发展发挥了重要作用。

豫北转向系统（新乡）有限公司

The "Report" interprets the in-depth development of JAC's practice, and its performance in various aspects such as technological innovation, products and services, and green travel, highlighting its positive image of "Great Lake City, Innovation Highland". At the same time, in addition to contributing to the social and economic construction and the construction of the entire Chinese automobile industry, JAC is also actively taking on more social responsibilities and playing an important role in the sustainable and harmonious development of society.

Yubei Steering System (Xinxiang) Co., Ltd.

OPINION FEEDBACK CHART

意见反馈表

为了持续改进安徽江淮汽车集团股份有限公司社会责任工作及社会责任报告编制工作，我们特别希望倾听您的意见和建议。请您协助完成意见反馈表中的相关问题，并发送到邮箱csr@jac.com.cn

In order to continuously improve the editing job on Anhui Jianghuai Automobile Group Corp.,Ltd. Social Responsibility Work and Social Responsibility Report, we especially hope to listen to your opinions and suggestions. Pls kindly answer the questions in the feedback chart and send it to csr@jac.com.cn

选择性问题：（请在相应的位置选择打“√”）

Optional questions (pls mark "√" in the corresponding places)

1.本报告全面，准确地反映了安徽江淮汽车集团股份有限公司的社会责任工作情况？

This report reflects the social responsibility work situation of Anhui Jianghuai Automobile Group Co., Ltd. completely and correctly?

☐ 很好/Well ☐ 较好/Better ☐ 一般/General ☐ 较差/Relatively Poor ☐ 很差/Poor

2.本报告对利益相关方所关心的问题进行了回应和披露？

This report answers and reveals the questions that the interest interrelated party concerns?

☐ 很好/Well ☐ 较好/Better ☐ 一般/General ☐ 较差/Relatively Poor ☐ 很差/Poor

3.本报告披露的数据清晰、准确、完整？

The information revealed in the report is clear, correct and complete?

☐ 很好/Well ☐ 较好/Better ☐ 一般/General ☐ 较差/Relatively Poor ☐ 很差/Poor

4.本报告的可读性，即报告的逻辑主线、内容设计、语言文字和版式设计？

This report is readable with its logic mainline, content design, language, and format design?

☐ 很好/Well ☐ 较好/Better ☐ 一般/General ☐ 较差/Relatively Poor ☐ 很差/Poor

开放性问题 Open questions:

1.您认为本报告最让您满意的方面是什么？
What do you think is the most satisfied to you?

2.您认为还有哪些需要了解的信息在本报告中没有反映?
What do you think is not reflected in this report that is necessary to know?

3.您对我们今后的社会责任工作及社会责任报告发布有何建议?
What suggestions do you have for our future social responsibility work and social responsibility report releasing?

如果方便，请告诉我们关于您的信息：
If possible, pls let us know your information:

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职业/Profession:	地址/Address:	E-mail:	传真/Fax:



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